

2025/6 Budget - Smokecraft		Period 4		Period 4		Period 5		Period 5		Period 6		Period 6		Period 7		Period 7		Period 8		Period 8		Period 9		Period 9																											
		4/1/2024		3/31/2025		4/29/2024		5/26/2024		4/28/2025		5/27/2024		6/26/2025		7/1/2024		7/28/2024		6/30/2025		7/27/2025		7/29/2024		8/25/2025		7/28/2025		8/29/2024																					
		Start Date: 03/31/2025		End Date: 03/29/2026		LY Start: 04/01/2024		LY End: 03/30/2025																																											
		2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales																						
		\$ 115,655.59	84.57%	\$ 131,174.26	84.46%	\$ 139,888.93	86.42%	\$ 159,272.93	84.78%	\$ 170,724.17	87.08%	\$ 180,838.39	84.37%	\$ 130,733.88	87.35%	\$ 130,753.76	84.18%	\$ 152,468.85	88.80%	\$ 157,295.90	87.70%	\$ 155,965.38	86.03%	\$ 166,483.88	84.15%	\$ 159,398.10	87.92%	\$ 170,148.11	86.00%																						
		\$ 2,111.25	1.54%	\$ 2,394.54	1.54%	\$ 2,014.24	1.24%	\$ 2,293.35	1.22%	\$ 3,297.88	1.68%	\$ 3,493.26	1.63%	\$ 2,831.75	1.89%	\$ 2,832.18	1.82%	\$ 3,994.99	2.33%	\$ 4,121.47	2.30%	\$ 3,432.72	1.89%	\$ 3,664.23	1.85%	\$ 3,432.72	1.89%	\$ 3,664.23	1.85%																						
		\$ 117,766.84	86.11%	\$ 133,568.80	86.00%	\$ 141,903.17	87.66%	\$ 161,566.27	86.00%	\$ 174,022.05	88.76%	\$ 184,331.65	86.00%	\$ 133,565.63	89.24%	\$ 133,585.94	86.00%	\$ 156,463.84	91.13%	\$ 161,417.37	90.00%	\$ 159,398.10	87.92%	\$ 170,148.11	86.00%	\$ 159,398.10	87.92%	\$ 170,148.11	86.00%																						
		Gross Sales		2024 Actual		% of Sales		2025 Budget		2024 Actual		% of Sales		2025 Budget		2024 Actual		% of Sales		2025 Budget		2024 Actual		% of Sales		2025 Budget		% of Sales																							
		\$ 10,211.00		7.47%		\$ 13,569.50		8.74%		\$ 10,911.00		6.74%		\$ 16,681.30		8.88%		\$ 11,162.00		5.69%		\$ 17,649.07		8.23%		\$ 9,544.00		6.38%		\$ 14,956.55		9.63%																			
		5210 Liquor Sales		1.30%		\$ 2,360.12		1.52%		\$ 3,282.01		1.47%		\$ 3,641.74		1.94%		\$ 2,301.00		1.17%		\$ 3,638.28		1.70%		\$ 1,262.00		0.84%		\$ 1,977.70		1.27%																			
		5220 Wine Sales		\$ 769.75		0.56%		\$ 1,022.93		0.66%		\$ 557.25		0.34%		\$ 851.95		0.45%		\$ 741.00		0.38%		\$ 1,171.65		0.55%		\$ 452.50		0.30%		\$ 709.12		0.46%																	
		5230 Bottled Beer Sales		\$ 6,235.00		4.56%		\$ 8,285.75		5.33%		\$ 6,118.00		3.78%		\$ 9,353.52		4.98%		\$ 7,824.00		3.99%		\$ 12,371.11		5.77%		\$ 4,848.50		3.24%		\$ 7,598.16		4.89%																	
		5240 Draft Beer Sales		\$ 18,991.73		13.89%		\$ 25,238.29		16.25%		\$ 19,968.26		12.34%		\$ 30,528.51		16.25%		\$ 22,028.00		11.24%		\$ 34,830.11		16.25%		\$ 16,107.00		10.76%		\$ 25,241.53		16.25%		\$ 15,236.50		8.87%		\$ 21,970.70		12.25%									
		Gross F&B Sales		\$ 136,758.57		101.26%		\$ 158,807.09		102.25%		\$ 161,871.43		99.09%		\$ 192,094.79		102.25%		\$ 196,050.05		100.61%		\$ 219,161.76		102.25%		\$ 149,672.63		101.17%		\$ 158,827.47		102.25%		\$ 171,700.34		100.52%		\$ 183,388.07		102.25%		\$ 181,298.61		100.80%		\$ 202,298.19		102.25%	
		Deductions		\$ 1,474.03		1.09%		\$ 543.59		0.35%		\$ 424.83		0.26%		\$ 657.54		0.35%		\$ 709.60		0.36%		\$ 750.19		0.35%		\$ 603.29		0.41%		\$ 543.66		0.35%		\$ 149.07		0.09%		\$ 627.73		0.35%		\$ 347.90		0.19%		\$ 692.46		0.35%	
		5110 Goodwill Comps		\$ 215.60		0.16%		\$ 310.63		0.20%		\$ 471.25		0.29%		\$ 375.74		0.20%		\$ 385.35		0.20%		\$ 428.68		0.20%		\$ 404.75		0.27%		\$ 310.66		0.20%		\$ 385.71		0.20%		\$ 251.45		0.14%		\$ 395.69		0.20%		\$ 4,721.84		2.39%	
		5120 Guest Recovery Comps		\$ 503.20		0.37%		\$ 465.94		0.30%		\$ 606.56		0.37%		\$ 563.60		0.30%		\$ 605.75		0.31%		\$ 643.02		0.30%		\$ 583.29		0.39%		\$ 466.00		0.30%		\$ 538.06		0.30%		\$ 393.70		0.22%		\$ 593.54		0.30%					
		5132 Manager Meal Discounts		\$ 500.90		0.37%		\$ 388.28		0.25%		\$ 507.75		0.31%		\$ 469.67		0.25%		\$ 671.85		0.34%		\$ 535.85		0.25%		\$ 477.26		0.32%		\$ 388.33		0.25%		\$ 448.38		0.25%		\$ 498.08		0.28%		\$ 494.62		0.25%					
		5150 Discounts Marketing																																																	

Category		Sub-Category		Type		Period		Actual		Budget		Variance		Forecast		Trend	
6530	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6540	Parking	\$ 100.00	0.07%	\$ 200.00	0.13%	\$ -	0.00%	\$ 200.00	0.11%	\$ 400.00	0.21%	\$ 200.00	0.09%	\$ 200.00	0.14%	\$ 200.00	0.13%
6550	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ (70.00)	-0.04%	\$ -	0.00%	\$ (15.00)	-0.01%	\$ -	0.00%	\$ (35.00)	-0.02%	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6570	Group Insurance	\$ 390.80	0.29%	\$ 565.00	0.36%	\$ 390.80	0.24%	\$ 565.00	0.30%	\$ 390.80	0.20%	\$ 565.00	0.26%	\$ 390.80	0.26%	\$ 565.00	0.36%
6580	Workers Compensation	\$ 445.08	0.33%	\$ 510.00	0.33%	\$ 445.08	0.27%	\$ 510.00	0.27%	\$ 445.08	0.23%	\$ 510.00	0.24%	\$ 431.33	0.29%	\$ 510.00	0.33%
6610	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6615	Payroll Processing Fees	\$ 251.00	0.19%	\$ 300.00	0.25%	\$ 269.00	0.16%	\$ 300.00	0.25%	\$ 516.00	0.26%	\$ 300.00	0.25%	\$ 278.00	0.19%	\$ 300.00	0.25%
Total Payroll Expenses		\$ 5,950.94	4.41%	\$ 7,010.94	4.51%	\$ 6,526.56	4.00%	\$ 8,150.37	4.34%	\$ 8,258.53	4.24%	\$ 9,076.87	4.23%	\$ 6,125.83	4.14%	\$ 7,066.64	4.55%
Total Payroll Costs		\$ 48,462.21	35.88%	\$ 52,568.32	33.85%	\$ 53,154.56	32.54%	\$ 59,635.18	31.74%	\$ 65,529.98	33.63%	\$ 67,849.20	31.66%	\$ 52,147.32	35.25%	\$ 57,499.14	37.02%
Controllable Expenses																	
6500	3rd Party Delivery Expense	\$ 5,003.48	3.70%	\$ 7,377.35	4.75%	\$ 5,470.30	3.35%	\$ 8,923.72	4.75%	\$ 9,383.90	4.82%	\$ 10,181.11	4.75%	\$ 6,950.53	4.70%	\$ 7,378.29	4.75%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 428.10	0.32%	\$ 550.00	0.35%	\$ 543.64	0.33%	\$ 550.00	0.29%	\$ 543.64	0.28%	\$ 550.00	0.26%	\$ 543.64	0.37%	\$ 550.00	0.35%
6740	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ (600.00)	-0.31%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6750	Trash Removal	\$ 150.00	0.11%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ (150.00)	-0.08%	\$ -	0.00%	\$ -	0.00%	\$ (29.36)	-0.02%
6790	Other Contracted Services	\$ 300.00	0.22%	\$ 300.00	0.19%	\$ 300.00	0.18%	\$ 300.00	0.16%	\$ 300.00	0.15%	\$ 300.00	0.14%	\$ 300.00	0.20%	\$ 300.00	0.19%
7010	Register Over/Short	\$ 2,523.58	1.87%	\$ -	0.00%	\$ 45.41	0.03%	\$ -	0.00%	\$ 347.91	0.18%	\$ -	0.00%	\$ 12.63	0.01%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 668.10	0.49%	\$ 232.97	0.15%	\$ 64.31	0.04%	\$ 281.80	0.15%	\$ 420.23	0.22%	\$ 321.51	0.15%	\$ 69.65	0.05%	\$ 233.00	0.15%
7040	Cleaning Supplies	\$ 317.49	0.24%	\$ 310.63	0.20%	\$ 1,402.72	0.86%	\$ 375.74	0.20%	\$ 1,026.40	0.53%	\$ 428.68	0.20%	\$ 406.01	0.27%	\$ 310.66	0.20%
7045	Dish Chemicals	\$ 146.08	0.11%	\$ 465.94	0.30%	\$ 59.81	0.04%	\$ 563.60	0.30%	\$ 95.66	0.05%	\$ 643.02	0.30%	\$ 911.85	0.62%	\$ 466.00	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,217.28	0.90%	\$ 1,009.53	0.65%	\$ 914.28	0.56%	\$ 1,221.14	0.65%	\$ 1,353.02	0.69%	\$ 1,393.20	0.65%	\$ 949.71	0.64%	\$ 1,009.66	0.65%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,438.30	1.81%	\$ 2,174.38	1.40%	\$ 3,313.48	2.03%	\$ 2,630.15	1.40%	\$ 2,996.59	1.54%	\$ 3,000.75	1.40%	\$ 2,728.09	1.84%	\$ 2,174.65	1.40%
7106	Catering Supplies	\$ 526.56	0.39%	\$ 1,553.13	1.00%	\$ 1,737.03	1.06%	\$ 1,878.68	1.00%	\$ 1,044.83	0.54%	\$ 2,143.39	1.00%	\$ 1,076.03	0.73%	\$ 1,553.32	1.00%
7110	Operating Supplies F&B	\$ 1,121.94	0.83%	\$ 1,553.13	1.00%	\$ 853.57	0.52%	\$ 1,878.68	1.00%	\$ 1,853.66	0.95%	\$ 2,143.39	1.00%	\$ 1,749.33	1.18%	\$ 1,553.32	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 14,840.91	10.99%	\$ 15,527.04	10.00%	\$ 14,704.55	9.00%	\$ 18,603.50	9.90%	\$ 18,615.84	9.55%	\$ 21,105.05	9.85%	\$ 16,835.51	11.38%	\$ 15,528.92	10.00%
General & Administrative																	
7190	Other Contracted Services-Admin	\$ 1,046.79	0.78%	\$ 1,200.00	0.77%	\$ 1,087.18	0.67%	\$ 1,200.00	0.64%	\$ 1,353.99	0.69%	\$ 1,200.00	0.56%	\$ 1,837.85	1.24%	\$ 1,200.00	0.77%
7195	Accounting Services	\$ 7,750.00	5.74%	\$ 8,000.00	5.15%	\$ 2,500.00	1.53%	\$ 2,500.00	1.33%	\$ 2,500.00	1.28%	\$ 2,500.00	1.17%	\$ 2,500.00	1.69%	\$ 2,500.00	1.61%
7220	Bank Charges & Fees	\$ 273.02	0.20%	\$ 15.00	0.01%	\$ 285.20	0.17%	\$ 15.00	0.01%	\$ -	0.00%	\$ 15.00	0.01%	\$ 600.00	0.41%	\$ 100.00	0.06%
7230	Licenses & Permits	\$ 1,260.65	0.93%	\$ 600.00	0.39%	\$ 2,335.81	1.43%	\$ 600.00	0.32%	\$ 995.65	0.51%	\$ 600.00	0.28%	\$ 1,195.32	0.81%	\$ 600.00	0.39%
7250	Credit Card Commissions	\$ 3,805.36	2.82%	\$ 3,416.88	2.20%	\$ 4,023.90	2.46%	\$ 4,133.09	2.20%	\$ 3,893.56	2.00%	\$ 4,715.46	2.20%	\$ 3,165.05	2.14%	\$ 3,417.31	2.20%
7256	Employment Ads	\$ 45.00	0.03%	\$ 90.00	0.06%	\$ 45.00	0.03%	\$ 90.00	0.05%	\$ 45.00	0.02%	\$ 90.00	0.04%	\$ 135.00	0.09%	\$ 90.00	0.06%
7270	Dues & Subscriptions	\$ 46.95	0.03%	\$ 50.00	0.03%	\$ 46.95	0.03%	\$ 50.00	0.03%	\$ 48.00	0.02%	\$ 50.00	0.02%	\$ 48.00	0.03%	\$ 50.00	0.03%
7285	Key Man/General Liability Insurance	\$ 1,119.59	0.83%	\$ 1,275.00	0.82%	\$ 937.25	0.57%	\$ 1,275.00	0.68%	\$ 702.96	0.36%	\$ 1,275.00	0.59%	\$ 1,083.59	0.73%	\$ 1,275.00	0.82%
7290	Legal & Professional Services	\$ 15,000.00	11.11%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 49.00	0.03%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 67.18	0.05%	\$ 155.31	0.10%	\$ 155.37	0.10%	\$ 187.87	0.10%	\$ 1,222.71	0.63%	\$ 214.34	0.10%	\$ 19.90	0.01%	\$ 155.33	0.10%
7350	Telephone/Internet/Cable	\$ 650.05	0.48%	\$ 650.00	0.42%	\$ 617.73	0.38%	\$ 650.00	0.35%	\$ 697.47	0.36%	\$ 650.00	0.30%	\$ 695.00	0.47%	\$ 650.00	0.42%
7360	Travel	\$ 137.75	0.10%	\$ 125.00	0.08%	\$ 153.26	0.09%	\$ 125.00	0.07%	\$ 137.13	0.07%	\$ 125.00	0.06%	\$ 584.44	0.40%	\$ 125.00	0.08%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 31,202.34	23.10%	\$ 15,577.19	10.03%	\$ 12,187.65	7.46%	\$ 10,825.96	5.76%	\$ 11,645.47	5.98%	\$ 11,434.80	5.33%	\$ 11,864.15	8.02%	\$ 10,162.65	6.54%
Advertising & Promotion																	
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ 578.89	0.35%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 372.99	0.19%	\$ 500.00	0.23%
7435	Advertising & Marketing	\$ 214.20	0.32%	\$ 500.00	0.32%	\$ -	0.00%	\$ 500.00	0.27%	\$ -	0.00%	\$ 500.00	0.23%	\$ 1,289.98	0.42%	\$ 500.00	0.32%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 214.20	0.16%	\$ 500.00	0.32%	\$ 578.89	0.35%	\$ 500.00	0.27%	\$ 372.99	0.19%	\$ 500.00	0.23%	\$ 1,289.98	0.87%	\$ 500.00	0.32%
Repairs & Maintenance																	
7500	Repairs & Maintenance	\$ 29.65	0.02%	\$ 1,553.13	1.00%	\$ 220.00	0.13%	\$ 1,878.68	1.00%	\$ -	0.00%	\$ 2,143.39	1.00%	\$ 861.55	0.58%	\$ 1,553.32	1.00%
7620	R&M HVAC & Refrigeration	\$ 1,012.74	0.75%	\$ -	0.00%	\$ 1,580.07	0.97%	\$ -	0.00%	\$ 1,134.55	0.58%	\$ -	0.00%	\$ 431.80	0.29%	\$ -	0.00%
7630	R&M - Plumbing	\$ 41.27	0.03%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 2,221.19	1.14%	\$ -	0.00%	\$ 45.58	0.03%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ 65.69	0.05%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 988.53	0.51%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,375.00	3.24%	\$ 3,680.00	2.37%	\$ -	0.00%	\$ 3,680.00	1.96%	\$ 3,680.00	1.89%	\$ 3,680.00	1.72%	\$ 3,680.00	2.49%	\$ 3,680.00	2.37%
7710	MC-HVAC & Refrigeration	\$ -	0.00%	\$ 625.00	0.40%	\$ 1,250.00	0.77%	\$ 625.00	0.33%	\$ 2,286.00	1.17%	\$ 625.00	0.29%	\$ -	0.00%	\$ 2,396.50	1.54%
7720	MC-Other Equipment	\$ 2,026.50	1.50%	\$ 255.00	0.16%	\$ 255.00	0.16%	\$ 255.00	0.14%	\$ -	0.00%	\$ 255.00	0.12%	\$ 2,026.50	1.37%	\$ 255.00	0.16%
7750	Pest Control	\$ 107.39	0.08%	\$													

7820	Natural Gas	\$ 799.62	0.59%	\$ 931.88	0.60%	\$ 841.68	0.52%	\$ 1,127.21	0.60%	\$ 753.41	0.39%	\$ 1,071.70	0.50%	\$ 589.68	0.40%	\$ 931.99	0.60%	\$ 381.86	0.22%	\$ 1,076.12	0.60%	\$ 667.62	0.37%	\$ 1,187.08	0.60%	
7830	Water & Sewer	\$ 473.00	0.35%	\$ 465.94	0.30%	\$ 364.00	0.22%	\$ 563.60	0.30%	\$ 524.00	0.27%	\$ 643.02	0.30%	\$ 452.00	0.31%	\$ 466.00	0.30%	\$ 389.00	0.23%	\$ 538.06	0.30%	\$ 460.00	0.26%	\$ 692.46	0.35%	
7840	Firewood	\$ -	0.00%	\$ 500.00	0.32%	\$ -	0.00%	\$ 500.00	0.27%	\$ 1,500.00	0.77%	\$ 500.00	0.23%	\$ 9.50	0.01%	\$ 500.00	0.32%	\$ 330.61	0.19%	\$ 500.00	0.28%	\$ 1,000.00	0.56%	\$ 500.00	0.25%	
	Total Utilities	\$ 3,711.29	2.75%	\$ 4,227.50	2.72%	\$ 3,440.30	2.11%	\$ 4,633.09	2.47%	\$ 4,684.42	2.40%	\$ 4,358.10	2.03%	\$ 2,810.86	1.90%	\$ 4,227.98	2.72%	\$ 2,820.70	1.65%	\$ 4,266.41	2.38%	\$ 4,287.90	2.38%	\$ 4,555.86	2.30%	
	Total Operating Expenses	\$ 57,626.98	42.67%	\$ 42,029.85	27.06%	\$ 34,301.46	21.00%	\$ 41,086.23	21.87%	\$ 45,543.99	23.37%	\$ 44,186.34	20.62%	\$ 39,930.93	26.99%	\$ 38,389.37	24.71%	\$ 42,833.91	25.08%	\$ 44,324.33	24.71%	\$ 40,031.86	22.26%	\$ 42,890.23	21.68%	
	Other Income (Expenses)																									
5500	Door Revenue		0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	
5800	Commission Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	Total Other Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	
	Operating Income Before Bonus	\$ (14,409.62)	-10.67%	\$ 11,589.03	7.46%	\$ 26,355.41	16.13%	\$ 27,665.75	14.73%	\$ 22,570.87	11.58%	\$ 34,452.66	16.07%	\$ 6,845.83	4.63%	\$ 10,312.31	6.64%	\$ 16,963.41	9.93%	\$ 20,527.13	11.45%	\$ 20,308.66	11.29%	\$ 24,163.80	12.21%	
6455	Management Bonuses		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	Restaurant Operating Income	\$ (14,409.62)	-10.67%	\$ 11,589.03	7.46%	\$ 26,355.41	16.13%	\$ 27,665.75	14.73%	\$ 22,570.87	11.58%	\$ 34,452.66	16.07%	\$ 6,845.83	4.63%	\$ 10,312.31	6.64%	\$ 16,963.41	9.93%	\$ 20,527.13	11.45%	\$ 20,308.66	11.29%	\$ 24,163.80	12.21%	
	Facility Expenses																									
8010	Rents	\$ 28,412.47	21.04%	\$ 12,730.64	8.20%	\$ 12,420.14	7.60%	\$ 12,730.64	6.78%	\$ 12,420.14	6.37%	\$ 12,730.64	5.94%	\$ 12,730.64	8.61%	\$ 12,730.64	8.20%	\$ 12,730.64	7.45%	\$ 13,112.56	7.31%	\$ 12,730.64	7.08%	\$ 13,112.56	6.63%	
8015	Common Area Maintenance		\$ 2,203.99	1.63%	\$ 2,464.00	1.59%	\$ 2,315.00	1.42%	\$ 2,464.00	1.31%	\$ 2,315.00	1.19%	\$ 2,464.00	1.15%	\$ 2,315.00	1.56%	\$ 2,464.00	1.59%	\$ 2,315.00	1.36%	\$ 2,464.00	1.37%	\$ 2,315.00	1.29%	\$ 2,464.00	1.25%
8020	Property Insurance		\$ 132.65	0.10%	\$ 111.00	0.07%	\$ 132.00	0.08%	\$ 111.00	0.06%	\$ 132.00	0.07%	\$ 111.00	0.05%	\$ 132.00	0.09%	\$ 111.00	0.07%	\$ 132.00	0.08%	\$ 111.00	0.06%	\$ 132.00	0.07%	\$ 111.00	0.06%
8030	Property Taxes		\$ 2,535.83	1.88%	\$ 3,039.57	1.96%	\$ 3,671.46	2.25%	\$ 3,039.57	1.62%	\$ 3,671.46	1.88%	\$ 3,039.57	1.42%	\$ 3,671.46	2.48%	\$ 3,039.57	1.96%	\$ 3,671.46	2.15%	\$ 3,039.57	1.69%	\$ 3,540.57	1.97%	\$ 3,039.57	1.54%
	Total Facility Expenses	\$ 33,284.94	24.65%	\$ 18,345.21	11.81%	\$ 18,538.60	11.35%	\$ 18,345.21	9.76%	\$ 18,538.60	9.51%	\$ 18,345.21	8.56%	\$ 18,849.10	12.74%	\$ 18,345.21	11.81%	\$ 18,849.10	11.03%	\$ 18,727.13	10.44%	\$ 18,718.21	10.41%	\$ 18,727.13	9.47%	
	Restaurant EBDIT	\$ (47,694.56)	-35.32%	\$ (6,756.18)	-4.35%	\$ 7,816.81	4.78%	\$ 9,320.54	4.96%	\$ 4,032.27	2.07%	\$ 16,107.45	7.51%	\$ (12,003.27)	-8.11%	\$ (8,032.90)	-5.17%	\$ (1,885.69)	-1.10%	\$ 1,800.00	1.00%	\$ 1,590.45	0.88%	\$ 5,436.67	2.75%	

PERIOD 10		PERIOD 10		PERIOD 11		PERIOD 11		PERIOD 12		PERIOD 12		PERIOD 1		PERIOD 1		PERIOD 2		PERIOD 2		PERIOD 3		PERIOD 3													
9/30/2024		9/29/2025		10/28/2024		10/27/2025		12/2/2024		12/1/2025		12/30/2024		12/29/2025		1/25/2026		1/26/2026		1/27/2025		1/26/2026		2/24/2025		2/23/2025		3/30/2025		3/29/2026					
10/27/2024		10/26/2025		12/1/2024		11/30/2025		12/29/2024		12/28/2025		12/31/2024		12/30/2025		1/26/2026		1/25/2026		1/27/2025		1/26/2026		2/23/2025		2/22/2026		3/30/2025		3/29/2026					
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2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2025 Actual	% of Sales	2026 Budget	% of Sales	2025 Actual	% of Sales	2026 Budget	% of Sales	2025 Actual	% of Sales	2026 Budget	% of Sales	2025 Actual	% of Sales	2026 Budget	% of Sales				
\$ 111,921.48	85.70%	\$ 124,778.77	84.50%	\$ 179,300.36	90.52%	\$ 180,119.76	85.05%	\$ 114,363.75	87.68%	\$ 126,771.90	84.99%	\$ 108,293.83	85.38%	\$ 117,306.72	84.72%	\$ 107,293.53	84.62%	\$ 122,768.82	84.61%	\$ 149,089.01	87.00%	\$ 165,816.10	84.41%	\$ 1,635,698.76	87.48%	\$ 1,763,381.18	84.83%								
\$ 1,985.99	1.52%	\$ 2,214.14	1.50%	\$ 1,992.27	1.01%	\$ 2,001.37	0.95%	\$ 1,352.38	1.04%	\$ 1,499.11	1.01%	\$ 1,632.94	1.29%	\$ 1,768.84	1.28%	\$ 1,768.46	1.39%	\$ 2,023.53	1.39%	\$ 2,805.01	1.64%	\$ 3,119.72	1.59%	\$ 29,219.88	1.56%	\$ 31,425.73	1.51%								
\$ 113,907.47	87.22%	\$ 126,992.90	86.00%	\$ 181,292.63	91.53%	\$ 182,121.14	86.00%	\$ 115,716.13	88.72%	\$ 128,271.01	86.00%	\$ 109,926.77	86.67%	\$ 119,075.56	86.00%	\$ 109,061.99	86.01%	\$ 124,792.35	86.00%	\$ 151,894.02	88.64%	\$ 168,935.82	86.00%	\$ 1,664,918.64	89.04%	\$ 1,794,806.91	86.35%								
\$ 8,558.00	6.55%	\$ 12,309.27	8.34%	\$ 8,969.00	4.53%	\$ 18,390.34	8.68%	\$ 8,809.01	6.75%	\$ 14,506.46	9.73%	\$ 9,189.56	7.24%	\$ 12,224.21	8.83%	\$ 10,473.00	8.26%	\$ 13,923.42	9.60%	\$ 10,290.00	6.00%	\$ 16,869.99	8.59%	\$ 117,315.57	6.27%	\$ 179,047.75	8.61%								
\$ 1,286.01	0.98%	\$ 1,849.71	1.25%	\$ 1,729.00	0.87%	\$ 3,545.20	1.67%	\$ 1,527.00	1.17%	\$ 2,514.63	1.69%	\$ 1,284.00	1.01%	\$ 1,708.01	1.23%	\$ 1,331.99	1.05%	\$ 1,770.83	1.22%	\$ 2,008.00	1.17%	\$ 3,292.03	1.68%	\$ 21,417.49	1.15%	\$ 32,914.84	1.58%								
\$ 705.50	0.54%	\$ 1,014.75	0.69%	\$ 621.00	0.31%	\$ 1,273.32	0.60%	\$ 532.50	0.41%	\$ 876.91	0.59%	\$ 967.00	0.76%	\$ 1,286.33	0.93%	\$ 599.50	0.47%	\$ 797.01	0.55%	\$ 651.50	0.38%	\$ 1,068.11	0.54%	\$ 7,822.50	0.42%	\$ 11,860.10	0.57%								
\$ 6,133.50	4.70%	\$ 8,822.03	5.97%	\$ 5,464.00	2.76%	\$ 11,203.57	5.29%	\$ 3,849.50	2.95%	\$ 6,339.26	4.25%	\$ 5,473.64	4.32%	\$ 7,281.19	5.26%	\$ 5,332.01	4.21%	\$ 7,088.69	4.89%	\$ 6,521.00	3.81%	\$ 10,690.89	5.44%	\$ 69,981.66	3.74%	\$ 106,782.66	5.14%								
\$ 16,683.01	12.78%	\$ 23,995.75	16.25%	\$ 16,783.00	8.47%	\$ 34,412.42	16.25%	\$ 14,718.01	11.28%	\$ 24,237.25	16.25%	\$ 16,914.20	13.33%	\$ 22,499.74	16.25%	\$ 17,736.50	13.99%	\$ 23,579.95	16.25%	\$ 19,470.50	11.36%	\$ 31,921.01	16.25%	\$ 216,537.22	11.58%	\$ 330,605.35	15.90%								
\$ 130,590.48	101.70%	\$ 150,988.65	102.25%	\$ 198,075.63	100.55%	\$ 216,533.56	102.25%	\$ 130,434.14	100.57%	\$ 152,508.26	102.25%	\$ 126,840.97	100.77%	\$ 141,575.31	102.25%	\$ 126,798.49	100.49%	\$ 148,372.30	102.25%	\$ 171,364.52	100.32%	\$ 200,856.83	102.25%	\$ 1,881,455.86	100.62%	\$ 2,125,412.26	102.25%								
\$ 172.65	0.13%	\$ 516.83	0.35%	\$ 467.97	0.24%	\$ 741.19	0.35%	\$ 452.30	0.35%	\$ 522.03	0.35%	\$ 351.41	0.28%	\$ 484.61	0.35%	\$ 339.10	0.27%	\$ 507.88	0.35%	\$ 754.16	0.44%	\$ 687.53	0.35%	\$ 6,246.31	0.33%	\$ 7,275.25	0.35%								
\$ 508.00	0.40%	\$ 295.33	0.20%	\$ 206.55	0.10%	\$ 423.54	0.20%	\$ 142.50	0.11%	\$ 298.30	0.20%	\$ 144.75	0.11%	\$ 276.92	0.20%	\$ 8.00	0.01%	\$ 290.21	0.20%	\$ 112.20	0.07%	\$ 392.87	0.20%	\$ 2,989.10	0.16%	\$ 4,157.29									
\$ 324.28	0.25%	\$ 443.00	0.30%	\$ 750.85	0.38%	\$ 635.31	0.30%	\$ 355.34	0.27%	\$ 447.46	0.30%	\$ 383.01	0.30%	\$ 415.38	0.30%	\$ 521.50	0.41%	\$ 435.32	0.30%	\$ 193.85	0.11%	\$ 589.31	0.30%	\$ 5,683.99	0.30%	\$ 6,235.93	0.30%								
\$ 419.46	0.33%	\$ 369.17	0.25%	\$ 603.67	0.31%	\$ 529.42	0.25%	\$ 404.80	0.31%	\$ 372.88	0.25%	\$ 169.48	0.13%	\$ 346.15	0.25%	\$ 83.99	0.07%	\$ 362.77	0.25%	\$ 119.65	0.07%	\$ 491.09	0.25%	\$ 4,639.14	0.25%	\$ 5,196.61	0.25%								
\$ 674.75	0.53%	\$ 369.17	0.25%	\$ 1,351.10	0.69%	\$ 529.42	0.25%	\$ 269.35	0.21%	\$ 372.88	0.25%	\$ 558.63	0.44%	\$ 346.15	0.25%	\$ 247.13	0.20%	\$ 362.77	0.25%	\$ 239.59	0.14%	\$ 491.09	0.25%	\$ 4,504.00	0.24%	\$ 5,196.61	0.25%								
\$ 437.50	0.34%	\$ 221.50	0.15%	\$ 174.00	0.09%	\$ 317.65	0.15%	\$ -	0.00%	\$ 223.73	0.15%	\$ 11.00	0.01%	\$ 207.69	0.15%	\$ -	0.00%	\$ 217.66	0.15%	\$ -	0.00%	\$ 294.66	0.15%	\$ 2,445.45	0.13%	\$ 3,117.96	0.15%								
\$ 2,536.64	1.98%	\$ 2,214.99	1.50%	\$ 3,554.14	1.80%	\$ 3,176.53	1.50%	\$ 1,624.29	1.25%	\$ 2,237.28	1.50%	\$ 1,618.28	1.29%	\$ 2,076.90	1.50%	\$ 1,199.72	0.95%	\$ 2,176.61	1.50%	\$ 1,419.45	0.83%	\$ 2,946.55	1.50%	\$ 26,507.99	1.42%	\$ 31,179.64	1.50%								
\$ 165.00	0.13%	\$ -	0.00%	\$ 425.50	0.22%	\$ -	0.00%	\$ -	0.00%	\$ 267.50	0.21%	\$ -	0.00%	\$ 250.00	0.20%	\$ -	0.00%	\$ 646.50	0.38%	\$ -	0.00%	\$ 4,648.00	0.25%	\$ -	-	0.00%									
\$ 186.52	0.15%	\$ -	0.00%	\$ 2,047.21	1.04%	\$ -	0.00%	\$ 887.83	0.68%	\$ -	0.00%	\$ 382.50	0.30%	\$ -	0.00%	\$ 331.56	0.26%	\$ -	0.00%	\$ 223.21	0.13%	\$ -	0.00%	\$ 10,248.90	0.55%	\$ -	-	0.00%							
\$ 351.52	0.27%	\$ -	0.00%	\$ 2,472.71	1.26%	\$ -	0.00%	\$ 887.83	0.68%	\$ -	0.00%	\$ 650.00	0.52%	\$ -	0.00%	\$ 581.56	0.46%	\$ -	0.00%	\$ 869.71	0.51%	\$ -	-	0.00%	\$ 14,896.90	0.80%	\$ -	-	0.00%						
\$ 128,405.36	100.00%	\$ 147,666.16	100.75%	\$ 196,994.20	100.00%	\$ 211,768.77	100.75%	\$ 129,697.68	100.00%	\$ 149,152.33	100.75%	\$ 125,872.69	100.00%	\$ 138,459.96	100.75%	\$ 126,180.33	100.00%	\$ 145,107.38	100.75%	\$ 170,814.78	100.00%	\$ 196,437.00	100.75%	\$ 1,869,844.77	100.00%	\$ 2,078,642.80	100.00%								
\$ 15,311.82	13.44%	\$ 18,540.96	14.60%	\$ 21,924.92	12.09%	\$ 26,589.69	14.60%	\$ 18,276.66	15.79%	\$ 18,727.57	14.60%	\$ 17,276.50	15.72%	\$ 17,385.03	14.60%	\$ 18,111.37	16.61%	\$ 18,219.68	14.60%	\$ 22,124.00	14.57%	\$ 24,664.63	14.60%	\$ 248,772.50	14.94%	\$ 262,041.81	14.60%								
\$ 3,256.96	2.86%	\$ 3,301.82	2.60%	\$ 6,817.08	3.76%	\$ 4,735.15	2.60%	\$ 3,684.20	3.18%	\$ 3,335.05	2.60%	\$ 2,416.41	2.20%	\$ 3,095.96	2.60%	\$ 2,867.52	2.63%	\$ 3,244.60	2.60%	\$ 3,708.05	2.44%	\$ 4,392.33	2.60%	\$ 45,700.27	2.74%	\$ 46,664.98	2.60%								
\$ 270.44	0.24%	\$ 634.96	0.50%	\$ 681.26	0.38%	\$ 910.61	0.50%	\$ 365.20	0.32%	\$ 641.36	0.50%	\$ 679.01	0.62%	\$ 595.38	0.50%	\$ 801.91	0.74%	\$ 623.96	0.50%	\$ 467.19	0.31%	\$ 846.68	0.50%	\$ 6,914.69	0.42%	\$ 8,974.03	0.50%								
\$ 4,302.29	3																																		

\$ -	0.00%	\$ -	0.00%	\$ 1,717.90	0.87%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 1,717.90	0.09%	\$ -	0.00%		
\$ 198.68	0.15%	\$ 200.00	0.14%	\$ 205.00	0.10%	\$ 200.00	0.09%	\$ 200.00	0.15%	\$ 200.00	0.13%	\$ 200.00	0.16%	\$ 200.00	0.14%	\$ 200.00	0.16%	\$ 200.00	0.14%	\$ 200.00	0.12%	\$ 200.00	0.10%	\$ 2,305.00	0.12%	\$ 2,400.00	0.12%
\$ -	0.00%	\$ -	0.00%	\$ (105.00)	-0.05%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ (295.00)	-0.02%	\$ -	0.00%		
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 440.00	0.02%	\$ -	0.00%		
\$ 390.80	0.30%	\$ 565.00	0.38%	\$ 586.20	0.30%	\$ 565.00	0.27%	\$ 401.61	0.31%	\$ 565.00	0.38%	\$ 564.38	0.45%	\$ 600.00	0.43%	\$ 564.38	0.45%	\$ 600.00	0.41%	\$ 564.38	0.33%	\$ 600.00	0.31%	\$ 5,416.55	0.29%	\$ 6,885.00	0.33%
\$ 431.33	0.34%	\$ 510.00	0.35%	\$ 431.33	0.22%	\$ 510.00	0.24%	\$ 459.59	0.35%	\$ 510.00	0.34%	\$ 431.33	0.34%	\$ 510.00	0.37%	\$ 431.33	0.34%	\$ 510.00	0.35%	\$ 431.33	0.25%	\$ 510.00	0.26%	\$ 4,902.47	0.26%	\$ 6,120.00	0.29%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 110.00	0.01%	\$ -	0.00%		
\$ 269.00	0.21%	\$ 300.00	0.25%	\$ 480.00	0.24%	\$ 300.00	0.25%	\$ 278.00	0.21%	\$ 300.00	0.25%	\$ 40.00	0.03%	\$ 300.00	0.25%	\$ 289.00	0.23%	\$ 300.00	0.25%	\$ 269.00	0.16%	\$ 300.00	0.25%	\$ 3,248.00	0.17%	\$ 3,600.00	0.17%
\$ 6,211.37	4.84%	\$ 6,743.32	4.57%	\$ 9,779.93	4.96%	\$ 8,966.91	4.24%	\$ 5,782.93	4.46%	\$ 6,795.33	4.56%	\$ 6,099.67	4.85%	\$ 6,456.10	4.66%	\$ 6,317.72	5.01%	\$ 6,688.76	4.61%	\$ 7,320.46	4.29%	\$ 8,485.29	4.32%	\$ 82,055.42	4.39%	\$ 91,867.50	4.42%
\$ 50,675.36	39.47%	\$ 52,349.90	35.45%	\$ 69,346.97	35.20%	\$ 75,631.67	35.71%	\$ 45,375.97	34.99%	\$ 49,283.98	33.04%	\$ 48,070.46	38.19%	\$ 50,284.62	36.32%	\$ 49,278.85	39.05%	\$ 52,081.04	35.89%	\$ 60,879.15	35.64%	\$ 68,296.42	34.77%	\$ 663,115.85	35.46%	\$ 710,532.48	34.18%
\$ 7,281.83	5.67%	\$ 7,014.14	4.75%	\$ 8,945.22	4.54%	\$ 10,059.02	4.75%	\$ 6,991.46	5.39%	\$ 7,084.74	4.75%	\$ 7,223.41	5.74%	\$ 6,576.85	4.75%	\$ 6,926.92	5.49%	\$ 6,892.60	4.75%	\$ 11,348.87	6.64%	\$ 9,330.76	4.75%	\$ 89,470.30	4.78%	\$ 98,735.53	4.75%
\$ 753.27	0.59%	\$ 550.00	0.37%	\$ 628.80	0.32%	\$ 550.00	0.28%	\$ 568.12	0.44%	\$ 550.00	0.37%	\$ 236.52	0.19%	\$ 550.00	0.40%	\$ 568.12	0.45%	\$ 550.00	0.38%	\$ 568.12	0.33%	\$ 550.00	0.28%	\$ 6,315.69	0.34%	\$ 6,600.00	0.32%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ (600.00)	-0.03%	\$ -	0.00%		
\$ 300.00	0.23%	\$ 300.00	0.20%	\$ 672.49	0.34%	\$ 300.00	0.14%	\$ 300.00	0.23%	\$ 300.00	0.20%	\$ -	0.00%	\$ 300.00	0.22%	\$ 300.00	0.24%	\$ 300.00	0.21%	\$ 300.00	0.18%	\$ 300.00	0.15%	\$ 3,972.49	0.21%	\$ 3,600.00	0.17%
\$ (8.63)	-0.01%	\$ -	0.00%	\$ (32.43)	-0.02%	\$ -	0.00%	\$ 0.26	0.00%	\$ -	0.00%	\$ (119.55)	-0.09%	\$ -	0.00%	\$ (23.32)	-0.02%	\$ -	0.00%	\$ 229.93	0.13%	\$ -	0.00%	\$ 1,645.22	0.09%	\$ -	0.00%
\$ 24.16	0.02%	\$ 221.50	0.15%	\$ 121.79	0.06%	\$ 317.65	0.15%	\$ 128.21	0.10%	\$ 223.73	0.15%	\$ -	0.00%	\$ 207.69	0.15%	\$ 403.93	0.32%	\$ 217.66	0.15%	\$ 212.42	0.12%	\$ 294.66	0.15%	\$ 2,668.61	0.14%	\$ 3,117.96	0.15%
\$ 274.06	0.21%	\$ 295.33	0.20%	\$ 323.94	0.16%	\$ 423.54	0.20%	\$ 231.21	0.18%	\$ 298.30	0.20%	\$ 423.77	0.34%	\$ 276.92	0.20%	\$ 336.89	0.27%	\$ 290.21	0.20%	\$ 397.50	0.23%	\$ 392.87	0.20%	\$ 5,676.61	0.30%	\$ 4,355.13	0.21%
\$ 369.33	0.29%	\$ 369.17	0.25%	\$ 948.42	0.48%	\$ 635.31	0.30%	\$ 683.21	0.53%	\$ 447.46	0.30%	\$ 769.93	0.61%	\$ 415.38	0.30%	\$ 563.79	0.45%	\$ 435.32	0.30%	\$ 765.23	0.45%	\$ 589.31	0.30%	\$ 6,689.94	0.36%	\$ 6,063.17	0.29%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 191.65	0.15%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 265.69	0.01%	\$ -	0.00%		
\$ 823.80	0.64%	\$ 959.83	0.65%	\$ 952.91	0.48%	\$ 1,376.50	0.65%	\$ 823.80	0.64%	\$ 969.49	0.65%	\$ 617.85	0.49%	\$ 899.99	0.65%	\$ 1,031.81	0.82%	\$ 943.20	0.65%	\$ 1,108.31	0.65%	\$ 1,276.84	0.65%	\$ 11,646.32	0.62%	\$ 13,511.18	0.65%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
\$ 112.85	0.09%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 36.50	0.03%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 159.25	0.01%	\$ -	0.00%		
\$ 1,715.40	1.34%	\$ 2,067.33	1.40%	\$ 2,270.65	1.15%	\$ 2,964.76	1.40%	\$ 1,237.97	0.95%	\$ 2,088.13	1.40%	\$ 1,626.31	1.29%	\$ 1,938.44	1.40%	\$ 1,739.02	1.38%	\$ 2,031.50	1.40%	\$ 1,976.81	1.16%	\$ 2,750.12	1.40%	\$ 26,248.90	1.40%	\$ 29,101.00	1.40%
\$ 519.64	0.40%	\$ 1,476.66	1.00%	\$ 2,762.45	1.40%	\$ 2,117.69	1.00%	\$ 1,493.51	1.15%	\$ 1,491.52	1.00%	\$ 694.29	0.55%	\$ 969.22	0.70%	\$ 1,263.17	1.00%	\$ 1,451.07	1.00%	\$ 1,736.00	1.02%	\$ 1,964.37	1.00%	\$ 18,127.08	0.97%	\$ 21,626.52	1.04%
\$ 2,055.26	1.60%	\$ 1,476.66	1.00%	\$ 2,380.20	1.21%	\$ 2,117.69	1.00%	\$ 1,105.05	0.85%	\$ 1,491.52	1.00%	\$ 1,304.31	1.04%	\$ 1,384.60	1.00%	\$ 988.27	0.78%	\$ 1,451.07	1.00%	\$ 1,807.14	1.06%	\$ 1,964.37	1.00%	\$ 19,060.42	1.02%	\$ 20,786.43	1.00%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 1,000.00	0.79%	\$ 1,000.00	0.72%	\$ -	0.00%	\$ -	0.00%	\$ 1,000.00	0.05%	\$ 1,000.00	0.05%	\$ 1,000.00	0.05%	\$ 1,000.00	0.05%
\$ 14,220.97	11.08%	\$ 14,730.62	9.98%	\$ 19,901.24	10.10%	\$ 20,862.15	9.85%	\$ 13,599.30	10.49%	\$ 14,944.90	10.02%	\$ 13,935.86	11.07%	\$ 15,119.09	10.92%	\$ 14,098.60	11.17%	\$ 14,562.65	10.04%	\$ 20,417.25	11.95%	\$ 19,413.30	9.88%	\$ 193,208.34	10.33%	\$ 209,096.92	10.06%
\$ 1,014.01	0.79%	\$ 1,200.00	0.81%	\$ 733.00	0.37%	\$ 1,200.00	0.57%	\$ 1,383.99	1.07%	\$ 1,200.00	0.80%	\$ 511.19	0.41%	\$ 1,200.00	0.87%	\$ 1,901.69	1.51%	\$ 1,200.00	0.83%	\$ 680.96	0.40%	\$ 1,200.00	0.61%	\$ 13,823.79	0.74%	\$ 14,400.00	0.69%
\$ 2,500.00	1.95%	\$ 2,500.00	1.69%	\$ 2,500.00	1.27%	\$ 2,500.00	1.18%	\$ 2,500.00	1.93%	\$ 2,500.00	1.68%	\$ 2,500.00	1.99%	\$ 2,500.00	1.81%	\$ 2,500.00	1.98%	\$ 2,500.00	1.72%	\$ 2,500.00	1.46%	\$ 2,500.00	1.27%	\$ 35,250.00	1.89%	\$ 35,500.00	1.71%
\$ -	0.00%	\$ 100.00	0.07%	\$ -	0.00%	\$ 100.00	0.05%	\$ 11.37	0.01%	\$ 100.00	0.07%	\$ 59.25	0.05%	\$ 100.00	0.07%	\$ -	0.00%	\$ 15.00	0.01%	\$ -	0.00%	\$ 15.00	0.01%	\$ 1,228.84	0.07%	\$ 775.00	0.04%
\$ 1,111.48	0.87%	\$ 600.00	0.41%	\$ 1,111.48	0.56%	\$ 600.00	0.28%	\$ 1,111.48	0.86%	\$ 600.00	0.40%	\$ 233.13	0.19%	\$ 600.00	0.43%	\$ 690.20	0.55%	\$ 600.00	0.41%	\$ 840.20	0.49%	\$ 600.00	0.31%	\$ 13,648.46	0.73%	\$ 7,200.00	0.35%
\$ 2,600.02	2.02%	\$ 3,248.66	2.20%	\$ 4,187.77	2.13%	\$ 4,658.91	2.20%	\$ 2,886.76	2.23%	\$ 3,281.35	2.20%	\$ 2,373.86	1.89%	\$ 3,046.12	2.20%	\$ 2,835.61	2.25%	\$ 3,192.36	2.20%	\$ 3,412.38	2.00%	\$ 4,321.61	2.20%	\$ 40,581.93	2.17%	\$ 45,730.14	2.20%
\$ 90.00	0.07%	\$ 90.00	0.06%	\$ 45.00	0.02%	\$ 90.00	0.04%	\$ -	0.00%	\$ 90.00	0.06%	\$ -	0.00%	\$ 90.00	0.07%	\$ -	0.00%	\$ 90.00	0.06%	\$ 90.00	0.05%	\$ 630.00	0.				

\$ 715.87	0.56%	\$ 1,033.66	0.70%	\$ 944.55	0.48%	\$ 1,905.92	0.90%	\$ 1,148.67	0.89%	\$ 745.76	0.50%	\$ 2,216.71	1.76%	\$ 969.22	0.70%	\$ 1,440.65	1.14%	\$ 1,015.75	0.70%	\$ 1,190.00	0.70%	\$ 1,178.62	0.60%	\$ 11,690.32	0.63%	\$ 13,174.91	0.63%
\$ 828.00	0.64%	\$ 590.66	0.40%	\$ 545.00	0.28%	\$ 847.08	0.40%	\$ 535.00	0.41%	\$ 372.88	0.25%	\$ 527.00	0.42%	\$ 415.38	0.30%	\$ 560.00	0.44%	\$ 580.43	0.40%	\$ 454.00	0.27%	\$ 589.31	0.30%	\$ 6,111.00	0.33%	\$ 6,764.82	0.33%
\$ 179.87	0.14%	\$ 500.00	0.34%	\$ 500.00	0.25%	\$ 500.00	0.24%	\$ 828.56	0.64%	\$ 500.00	0.34%	\$ 143.31	0.11%	\$ 500.00	0.36%	\$ 750.00	0.59%	\$ 500.00	0.34%	\$ -	0.00%	\$ 500.00	0.25%	\$ 5,241.85	0.28%	\$ 6,000.00	0.29%
\$ 3,370.52	3.09%	\$ 4,043.99	2.74%	\$ 4,472.03	2.27%	\$ 7,488.37	3.54%	\$ 5,586.35	4.31%	\$ 3,706.78	2.49%	\$ 6,353.04	5.05%	\$ 4,999.95	3.61%	\$ 5,561.68	4.41%	\$ 4,998.33	3.44%	\$ 4,029.44	2.36%	\$ 5,214.49	2.65%	\$ 51,728.53	2.77%	\$ 56,720.84	2.73%
\$ 35,680.76	27.79%	\$ 35,382.59	23.96%	\$ 43,175.67	21.92%	\$ 49,845.39	23.54%	\$ 40,275.46	31.05%	\$ 37,933.70	25.43%	\$ 36,164.74	28.73%	\$ 36,423.21	26.31%	\$ 38,214.16	30.29%	\$ 35,999.52	24.81%	\$ 42,218.69	24.72%	\$ 44,956.71	22.89%	\$ 495,998.61	26.53%	\$ 493,447.47	23.74%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
\$ 3,814.14	2.97%	\$ 13,226.86	8.96%	\$ 23,332.07	11.84%	\$ 19,309.25	9.12%	\$ 896.32	0.69%	\$ 14,757.77	9.89%	\$ 1,679.23	1.33%	\$ 7,957.24	5.75%	\$ (4,019.92)	-3.19%	\$ 11,129.35	7.67%	\$ 14,693.53	8.60%	\$ 21,050.85	10.72%	\$ 119,029.93	6.37%	\$ 216,142.00	10.40%
\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
\$ 3,814.14	2.97%	\$ 13,226.86	8.96%	\$ 23,332.07	11.84%	\$ 19,309.25	9.12%	\$ 896.32	0.69%	\$ 14,757.77	9.89%	\$ 1,679.23	1.33%	\$ 7,957.24	5.75%	\$ (4,019.92)	-3.19%	\$ 11,129.35	7.67%	\$ 14,693.53	8.60%	\$ 21,050.85	10.72%	\$ 119,029.93	6.37%	\$ 216,142.00	10.40%
\$ 12,730.64	9.91%	\$ 13,112.56	8.88%	\$ 12,730.64	6.46%	\$ 13,112.56	6.19%	\$ 12,730.64	9.82%	\$ 13,112.56	8.79%	\$ 12,730.64	10.11%	\$ 13,112.56	9.47%	\$ 12,730.64	10.09%	\$ 13,112.56	9.04%	\$ 12,730.64	7.45%	\$ 13,112.56	6.68%	\$ 167,828.51	8.98%	\$ 155,823.03	7.50%
\$ 2,315.00	1.80%	\$ 2,464.00	1.67%	\$ 2,315.00	1.18%	\$ 2,464.00	1.16%	\$ 2,464.00	1.90%	\$ 2,464.00	1.65%	\$ 2,464.00	1.96%	\$ 2,464.00	1.78%	\$ 2,464.00	1.95%	\$ 2,464.00	1.70%	\$ 2,464.00	1.44%	\$ 2,464.00	1.25%	\$ 28,264.99	1.51%	\$ 29,568.00	1.42%
\$ 132.00	0.10%	\$ 111.00	0.08%	\$ 132.00	0.07%	\$ 111.00	0.05%	\$ 111.00	0.09%	\$ 111.00	0.07%	\$ 111.00	0.09%	\$ 111.00	0.08%	\$ 111.00	0.09%	\$ 111.00	0.08%	\$ 111.00	0.06%	\$ 111.00	0.06%	\$ 1,500.65	0.08%	\$ 1,332.00	0.06%
\$ 3,540.57	2.76%	\$ 3,039.57	2.06%	\$ 3,540.57	1.80%	\$ 3,039.57	1.44%	\$ 3,039.57	2.34%	\$ 3,039.57	2.04%	\$ 3,039.57	2.41%	\$ 3,039.57	2.20%	\$ 3,039.57	2.41%	\$ 3,039.57	2.09%	\$ 3,039.57	1.78%	\$ 3,039.57	1.55%	\$ 40,001.66	2.14%	\$ 36,474.84	1.75%
\$ 18,718.21	14.58%	\$ 18,727.13	12.68%	\$ 18,718.21	9.50%	\$ 18,727.13	8.84%	\$ 18,345.21	14.14%	\$ 18,727.13	12.56%	\$ 18,345.21	14.57%	\$ 18,727.13	13.53%	\$ 18,345.21	14.54%	\$ 18,727.13	12.91%	\$ 18,345.21	10.74%	\$ 18,727.13	9.53%	\$ 237,595.81	12.71%	\$ 223,197.87	10.74%
\$ (14,904.07)	-11.61%	\$ (5,500.27)	-3.72%	\$ 4,613.86	2.34%	\$ 582.12	0.27%	\$ (17,448.89)	-13.45%	\$ (3,969.36)	-2.66%	\$ (16,665.98)	-13.24%	\$ (10,769.89)	-7.78%	\$ (22,365.13)	-17.72%	\$ (7,597.78)	-5.24%	\$ (3,651.68)	-2.14%	\$ 2,323.72	1.18%	\$ (118,565.88)	-6.34%	\$ (7,055.87)	-0.34%

2026/7 Budget - Smokecraft		Period 4		Period 5		Period 6		Period 7		Period 8		Period 9		Period 10		Period 11		Period 12		Period 1		Period 2		Period 3			
		3/30/2026	4/26/2026	4/27/2026	5/24/2026	5/25/2026	6/28/2026	6/29/2026	7/26/2026	7/27/2026	8/23/2026	8/24/2026	9/27/2026	9/28/2026	10/25/2026	10/26/2026	11/29/2026	11/30/2026	12/27/2026	12/28/2026	1/24/2027	1/25/2027	2/21/2027	2/22/2027	3/28/2027		
Start Date:	03/30/2026																										
End Date:	03/28/2027																										
LY Start:	03/31/2025																										
LY End:	03/29/2026																										
Gross Sales		2026 Budget	% of Sales	2027 Budget	% of Sales	2027 Budget	% of Sales	2027 Budget	% of Sales	2026/7 Budget	% of Sales																
5100 Food Sales	\$ 133,920.48	84.98%	\$ 169,559.82	88.89%	\$ 192,175.39	84.50%	\$ 146,559.37	84.89%	\$ 170,183.69	85.31%	\$ 178,700.47	85.11%	\$ 127,064.30	84.74%	\$ 194,801.62	84.68%	\$ 127,988.19	84.62%	\$ 124,058.43	84.46%	\$ 124,900.06	84.78%	\$ 168,307.92	84.37%	\$ 1,858,219.74	85.14%	
5180 NA Beverage	\$ 1,599.96	1.02%	\$ 2,121.53	1.11%	\$ 3,409.51	1.50%	\$ 1,912.47	1.11%	\$ 1,375.43	0.69%	\$ 1,868.32	1.26%	\$ 1,886.59	1.32%	\$ 3,035.70	1.38%	\$ 2,088.92	1.54%	\$ 1,798.42	1.22%	\$ 3,251.21	1.63%	\$ 26,612.69	1.22%			
Total Food Sales	\$ 135,520.44	86.00%	\$ 171,681.34	90.00%	\$ 195,584.91	86.00%	\$ 148,471.84	86.00%	\$ 171,559.12	86.00%	\$ 180,568.79	86.00%	\$ 128,950.89	86.00%	\$ 197,837.32	86.00%	\$ 130,077.10	86.00%	\$ 126,323.07	86.00%	\$ 126,698.48	86.00%	\$ 171,559.12	86.00%	\$ 1,884,832.43	86.36%	
5210 Liquor Sales	\$ 12,811.19	8.13%	\$ 12,580.19	6.59%	\$ 17,694.44	7.78%	\$ 14,176.20	8.21%	\$ 17,220.24	8.63%	\$ 19,410.51	9.24%	\$ 13,335.56	8.89%	\$ 21,280.72	9.25%	\$ 13,277.49	8.78%	\$ 13,030.83	8.87%	\$ 13,282.54	9.02%	\$ 16,678.86	8.36%	\$ 184,778.76	8.47%	
5220 Wine Sales	\$ 2,889.54	1.83%	\$ 2,502.16	1.31%	\$ 4,248.02	1.87%	\$ 2,917.71	1.86%	\$ 3,044.49	1.45%	\$ 2,479.67	2.06%	\$ 2,367.59	1.57%	\$ 2,266.43	1.54%	\$ 2,899.75	1.97%	\$ 3,438.28	1.72%	\$ 38,154.75	1.75%					
5230 Bottled Beer Sales	\$ 1,681.13	1.07%	\$ 1,776.98	0.93%	\$ 3,261.50	1.43%	\$ 1,685.16	0.95%	\$ 2,287.14	1.15%	\$ 1,211.31	0.99%	\$ 2,676.47	1.16%	\$ 1,047.68	0.69%	\$ 982.32	0.67%	\$ 678.37	0.46%	\$ 1,107.24	0.56%	\$ 20,881.23	0.96%			
5240 Draft Beer Sales	\$ 8,225.21	5.22%	\$ 6,983.29	3.66%	\$ 12,321.04	5.42%	\$ 9,706.81	5.62%	\$ 9,696.90	4.86%	\$ 9,750.90	4.75%	\$ 6,782.91	4.52%	\$ 9,270.31	4.03%	\$ 8,263.89	5.46%	\$ 7,447.77	5.06%	\$ 11,691.04	5.86%	\$ 108,321.89	4.96%			
Total Beverage Sales	\$ 25,607.06	16.25%	\$ 23,844.63	12.50%	\$ 37,525.01	16.50%	\$ 28,485.88	16.50%	\$ 32,915.41	16.50%	\$ 34,644.01	16.50%	\$ 24,740.58	16.50%	\$ 37,957.16	16.50%	\$ 24,956.65	16.50%	\$ 24,236.40	16.50%	\$ 24,308.43	16.50%	\$ 32,915.41	16.50%	\$ 352,136.64	16.13%	
Gross F&B Sales	\$ 161,127.50	102.25%	\$ 195,525.98	102.50%	\$ 233,109.92	102.50%	\$ 176,957.72	102.50%	\$ 204,474.53	102.50%	\$ 215,212.80	102.50%	\$ 153,691.47	102.50%	\$ 235,794.48	102.50%	\$ 155,033.75	102.50%	\$ 150,559.48	102.50%	\$ 151,006.90	102.50%	\$ 204,474.53	102.50%	\$ 2,236,969.07	102.49%	
Deductions																											
5110 Goodwill Comps	\$ 866.70	0.55%	\$ 1,049.16	0.55%	\$ 1,591.97	0.70%	\$ 1,208.49	0.70%	\$ 1,396.41	0.70%	\$ 1,469.75	0.70%	\$ 1,049.60	0.70%	\$ 1,610.30	0.70%	\$ 1,058.77	0.70%	\$ 1,028.21	0.70%	\$ 1,031.27	0.70%	\$ 1,396.41	0.70%	\$ 14,757.04	0.68%	
5120 Guest Recovery Comps	\$ 472.75	0.30%	\$ 572.27	0.30%	\$ 909.70	0.40%	\$ 690.57	0.40%	\$ 797.95	0.40%	\$ 839.85	0.40%	\$ 599.77	0.40%	\$ 920.17	0.40%	\$ 605.01	0.40%	\$ 587.55	0.40%	\$ 589.30	0.40%	\$ 797.95	0.40%	\$ 8,382.83	0.38%	
5130 50% Employee Discounts	\$ 709.12	0.45%	\$ 858.41	0.45%	\$ 909.70	0.40%	\$ 690.57	0.40%	\$ 797.95	0.40%	\$ 839.85	0.40%	\$ 599.77	0.40%	\$ 920.17	0.40%	\$ 605.01	0.40%	\$ 587.55	0.40%	\$ 589.30	0.40%	\$ 797.95	0.40%	\$ 8,905.34	0.41%	
5132 Manager Meal Discounts	\$ 551.54	0.35%	\$ 667.65	0.35%	\$ 909.70	0.40%	\$ 690.57	0.40%	\$ 797.95	0.40%	\$ 839.85	0.40%	\$ 599.77	0.40%	\$ 920.17	0.40%	\$ 605.01	0.40%	\$ 587.55	0.40%	\$ 589.30	0.40%	\$ 797.95	0.40%	\$ 8,557.00	0.39%	
5150 Discounts Marketing	\$ 551.54	0.35%	\$ 667.65	0.35%	\$ 795.99	0.35%	\$ 604.25	0.35%	\$ 698.21	0.35%	\$ 734.87	0.35%	\$ 524.80	0.35%	\$ 805.15	0.35%	\$ 529.38	0.35%	\$ 514.11	0.35%	\$ 515.63	0.35%	\$ 698.21	0.35%	\$ 7,639.78	0.35%	
5250 Goodwill Bar Comps	\$ 393.95	0.25%	\$ 476.89	0.25%	\$ 568.56	0.25%	\$ 431.60	0.25%	\$ 498.72	0.25%	\$ 374.86	0.25%	\$ 575.11	0.25%	\$ 378.13	0.25%	\$ 367.22	0.25%	\$ 368.31	0.25%	\$ 498.72	0.25%	\$ 5,456.98	0.25%			
Total Deductions	\$ 3,545.59	2.25%	\$ 4,292.03	2.25%	\$ 5,685.61	2.50%	\$ 4,316.04	2.50%	\$ 4,987.18	2.50%	\$ 5,249.09	2.50%	\$ 3,748.57	2.50%	\$ 5,751.08	2.50%	\$ 3,781.31	2.50%	\$ 3,672.18	2.50%	\$ 3,683.10	2.50%	\$ 4,987.18	2.50%	\$ 53,167.97	2.44%	
Other Income and Expense																											
5300 Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	
5910 Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	
Total Other Income and Expense	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	
Net Sales	\$ 157,581.91	100.00%	\$ 190,757.05	100.25%	\$ 227,424.31	100.00%	\$ 172,641.68	100.00%	\$ 199,487.35	100.00%	\$ 209,963.71	100.00%	\$ 149,942.90	100.00%	\$ 230,043.40	100.00%	\$ 151,252.44	100.00%	\$ 146,887.29	100.00%	\$ 147,323.81	100.00%	\$ 199,487.35	100.00%	\$ 2,182,574.94	100.00%	
Food Costs																											
6110 Meat Cost	\$ 19,785.98	14.60%	\$ 25,065.48	14.60%	\$ 28,555.40	14.60%	\$ 21,676.89	14.60%	\$ 25,047.63	14.60%	\$ 26,363.04	14.60%	\$ 18,826.83	14.60%	\$ 28,884.25	14.60%	\$ 18,991.26	14.60%	\$ 18,443.17	14.60%	\$ 18,497.98	14.60%	\$ 25,047.63	14.60%	\$ 275,185.53	14.60%	
6120 Poultry Cost	\$ 3,523.53	2.60%	\$ 4,463.71	2.60%	\$ 5,085.21	2.60%	\$ 3,860.27	2.60%	\$ 4,460.54	2.60%	\$ 4,694.79	2.60%	\$ 3,352.72	2.60%	\$ 3,382.00	2.60%	\$ 3,284.40	2.60%	\$ 3,294.16	2.60%	\$ 4,460.54	2.60%	\$ 49,005.64	2.60%			
6130 Seafood Cost	\$ 677.60	0.50%	\$ 858.41	0.50%	\$ 977.92	0.50%	\$ 742.36	0.50%	\$ 857.80	0.50%	\$ 902.84	0.50%	\$ 644.75	0.50%	\$ 989.19	0.50%	\$ 650.39	0.50%	\$ 631.62	0.50%	\$ 633.49	0.50%	\$ 857.80	0.50%	\$ 9,424.16	0.50%	
6140 Dairy Cost	\$ 5,420.82	4.00%	\$ 6,867.25	4.00%	\$ 7,823.40	4.00%	\$ 5,938.87	4.00%	\$ 6,862.36	4.00%	\$ 7,222.75	4.00%	\$ 5,158.04	4.00%	\$ 7,913.49	4.00%	\$ 5,203.08	4.00%	\$ 5,052.92	4.00%	\$ 5,067.94	4.00%	\$ 6,862.36	4.00%	\$ 75,393.30	4.00%	
6150 Produce Cost	\$ 4,336.65	3.20%	\$ 5,493.80	3.20%	\$ 6,256.72	3.20%	\$ 4,751.10	3.20%	\$ 5,489.89	3.20%	\$ 5,778.20	3.20%	\$ 4,126.43	3.20%	\$ 6,330.79	3.20%	\$ 4,162.47	3.20%	\$ 4,042.34	3.20%	\$ 4,054.35	3.20%	\$ 5,489.89	3.20%	\$ 60,314.64	3.20%</	

Total Payroll Expenses	\$ 7,610.36	4.83%	\$ 8,871.02	4.65%	\$ 10,264.37	4.51%	\$ 8,239.28	4.77%	\$ 9,259.42	4.64%	\$ 9,600.87	4.57%	\$ 7,320.08	4.88%	\$ 10,363.90	4.51%	\$ 7,369.84	4.87%	\$ 7,240.02	4.93%	\$ 7,256.60	4.93%	\$ 9,238.82	4.63%	\$ 102,634.59	4.70%
Total Payroll Costs	\$ 58,856.68	37.35%	\$ 60,237.59	31.58%	\$ 76,396.92	33.59%	\$ 59,715.01	34.59%	\$ 69,702.69	34.94%	\$ 67,505.41	32.15%	\$ 53,940.34	35.97%	\$ 78,017.63	33.91%	\$ 54,805.24	36.23%	\$ 52,683.27	35.87%	\$ 52,417.32	35.58%	\$ 67,168.09	33.67%	\$ 751,446.19	34.43%
Controllable Expenses																										
6500 3rd Party Delivery Expense	\$ 4,727.46	3.00%	\$ 5,722.71	3.00%	\$ 6,709.02	2.95%	\$ 5,092.93	2.95%	\$ 5,984.62	3.00%	\$ 4,199.27	2.00%	\$ 4,498.29	3.00%	\$ 6,901.30	3.00%	\$ 4,537.57	3.00%	\$ 4,406.62	3.00%	\$ 4,419.71	3.00%	\$ 5,984.62	3.00%	\$ 63,184.13	2.89%
6710 Operating Lease/Rentals-Kitchen/Bar	\$ 566.50	0.36%	\$ 566.50	0.30%	\$ 566.50	0.25%	\$ 566.50	0.33%	\$ 566.50	0.28%	\$ 566.50	0.27%	\$ 566.50	0.38%	\$ 566.50	0.25%	\$ 566.50	0.37%	\$ 566.50	0.39%	\$ 566.50	0.38%	\$ 566.50	0.28%	\$ 6,798.00	0.31%
6740 Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.03%
6750 Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6790 Other Contracted Services	\$ 309.00	0.20%	\$ 309.00	0.16%	\$ 309.00	0.14%	\$ 309.00	0.18%	\$ 309.00	0.15%	\$ 309.00	0.15%	\$ 309.00	0.21%	\$ 309.00	0.13%	\$ 309.00	0.20%	\$ 309.00	0.21%	\$ 309.00	0.15%	\$ 3,708.00	0.17%		
7010 Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010 China/Glassware/Silverware	\$ 630.33	0.40%	\$ 381.51	0.20%	\$ 454.85	0.20%	\$ 690.57	0.40%	\$ 398.97	0.20%	\$ 419.93	0.20%	\$ 299.89	0.20%	\$ 920.17	0.40%	\$ 605.01	0.40%	\$ 587.55	0.40%	\$ 147.32	0.10%	\$ 398.97	0.20%	\$ 5,935.08	0.27%
7040 Cleaning Supplies	\$ 315.16	0.20%	\$ 381.51	0.20%	\$ 682.27	0.30%	\$ 345.28	0.20%	\$ 398.97	0.20%	\$ 419.93	0.20%	\$ 460.09	0.20%	\$ 302.50	0.20%	\$ 293.77	0.20%	\$ 294.65	0.20%	\$ 398.97	0.20%	\$ 4,593.01	0.21%		
7045 Dish Chemicals	\$ 472.75	0.30%	\$ 572.27	0.30%	\$ 568.56	0.25%	\$ 431.60	0.25%	\$ 598.46	0.30%	\$ 629.89	0.30%	\$ 449.83	0.30%	\$ 453.76	0.30%	\$ 440.66	0.30%	\$ 441.97	0.30%	\$ 598.46	0.30%	\$ 6,348.35	0.29%		
7050 Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060 Linens	\$ 1,181.86	0.75%	\$ 1,049.16	0.55%	\$ 1,591.97	0.70%	\$ 1,208.49	0.70%	\$ 1,496.16	0.75%	\$ 1,574.73	0.75%	\$ 1,124.57	0.75%	\$ 1,725.33	0.75%	\$ 1,134.39	0.75%	\$ 1,101.65	0.75%	\$ 1,104.93	0.75%	\$ 1,496.16	0.75%	\$ 15,789.40	0.72%
7080 New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090 Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105 To Go Supplies	\$ 2,678.89	1.70%	\$ 2,289.08	1.20%	\$ 3,183.94	1.40%	\$ 2,416.98	1.40%	\$ 2,792.82	1.40%	\$ 3,359.42	1.60%	\$ 2,099.20	1.40%	\$ 3,910.74	1.70%	\$ 2,571.29	1.70%	\$ 2,497.08	1.70%	\$ 2,504.50	1.70%	\$ 2,792.82	1.40%	\$ 33,096.78	1.52%
7106 Catering Supplies	\$ 630.33	0.40%	\$ 3,242.87	1.70%	\$ 1,137.12	0.50%	\$ 863.21	0.50%	\$ 797.95	0.40%	\$ 4,199.27	2.00%	\$ 599.77	0.40%	\$ 605.01	0.40%	\$ 587.55	0.40%	\$ 589.30	0.40%	\$ 797.95	0.40%	\$ 14,970.50	0.69%		
7110 Operating Supplies F&B	\$ 2,206.15	1.40%	\$ 2,670.60	1.40%	\$ 2,274.24	1.00%	\$ 2,158.02	1.25%	\$ 2,792.82	1.40%	\$ 2,624.55	1.25%	\$ 1,649.37	1.10%	\$ 2,300.43	1.00%	\$ 1,966.28	1.30%	\$ 1,468.87	1.00%	\$ 1,473.24	1.00%	\$ 1,994.87	1.00%	\$ 25,579.45	1.17%
7120 Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470 Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses	\$ 13,718.43	8.71%	\$ 17,185.23	9.01%	\$ 17,477.47	7.68%	\$ 14,082.59	8.16%	\$ 16,136.28	8.09%	\$ 18,302.49	8.72%	\$ 11,896.30	7.93%	\$ 18,703.86	8.13%	\$ 13,051.32	8.63%	\$ 12,877.27	8.77%	\$ 11,851.12	8.04%	\$ 15,338.33	7.69%	\$ 180,620.70	8.28%
General & Administrative																										
7190 Other Contracted Services-Admin	\$ 1,236.00	0.78%	\$ 1,236.00	0.65%	\$ 1,236.00	0.54%	\$ 1,236.00	0.72%	\$ 1,236.00	0.62%	\$ 1,236.00	0.59%	\$ 1,236.00	0.82%	\$ 1,236.00	0.54%	\$ 1,236.00	0.82%	\$ 1,236.00	0.84%	\$ 1,236.00	0.84%	\$ 1,236.00	0.62%	\$ 14,832.00	0.68%
7195 Accounting Services	\$ 8,240.00	5.23%	\$ 2,575.00	1.35%	\$ 2,575.00	1.13%	\$ 2,575.00	1.49%	\$ 2,575.00	1.29%	\$ 2,575.00	1.23%	\$ 2,575.00	1.72%	\$ 2,575.00	1.12%	\$ 2,575.00	1.72%	\$ 2,575.00	1.75%	\$ 2,575.00	1.75%	\$ 2,575.00	1.29%	\$ 36,565.00	1.68%
7220 Bank Charges & Fees	\$ 15.45	0.01%	\$ 15.45	0.01%	\$ 15.45	0.01%	\$ 103.00	0.06%	\$ 103.00	0.05%	\$ 103.00	0.07%	\$ 103.00	0.04%	\$ 103.00	0.07%	\$ 103.00	0.07%	\$ 103.00	0.07%	\$ 15.45	0.01%	\$ 15.45	0.01%	\$ 798.25	0.04%
7230 Licenses & Permits	\$ 618.00	0.39%	\$ 618.00	0.32%	\$ 618.00	0.27%	\$ 618.00	0.36%	\$ 618.00	0.31%	\$ 618.00	0.29%	\$ 618.00	0.41%	\$ 618.00	0.27%	\$ 618.00	0.41%	\$ 618.00	0.42%	\$ 618.00	0.31%	\$ 7,416.00	0.34%		
7250 Credit Card Commissions	\$ 3,545.59	2.25%	\$ 4,292.03	2.25%	\$ 5,117.05	2.25%	\$ 3,884.44	2.25%	\$ 4,488.47	2.25%	\$ 4,724.18	2.25%	\$ 3,373.72	2.25%	\$ 5,175.98	2.25%	\$ 3,403.18	2.25%	\$ 3,304.96	2.25%	\$ 3,314.79	2.25%	\$ 4,488.47	2.25%	\$ 49,112.85	2.25%
7256 Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.05%	\$ 92.70	0.04%	\$ 92.70	0.05%	\$ 92.70	0.04%	\$ 92.70	0.05%	\$ 92.70	0.06%	\$ 92.70	0.04%	\$ 92.70	0.06%	\$ 92.70	0.06%	\$ 92.70	0.06%	\$ 92.70	0.05%	\$ 1,112.40	0.05%
7270 Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.02%	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.02%	\$ 51.50	0.03%	\$ 51.50	0.02%	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 618.00	0.03%		
7285 Key Man/General Liability Insurance	\$ 1,313.25	0.83%	\$ 1,313.25	0.69%	\$ 1,313.25	0.58%	\$ 1,313.25	0.76%	\$ 1,313.25	0.66%	\$ 1,313.25	0.63%	\$ 1,313.25	0.88%	\$ 1,313.25	0.57%	\$ 1,313.25	0.87%	\$ 1,313.25	0.89%	\$ 1,313.25	0.66%	\$ 15,759.00	0.72%		
7290 Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320 Office Supplies & Postage	\$ 157.58	0.10%	\$ 190.76	0.10%	\$ 227.42	0.10%	\$ 172.64	0.10%	\$ 199.49	0.10%	\$ 209.96	0.10%	\$ 149.94	0.10%	\$ 230.04	0.10%	\$ 151.25	0.10%	\$ 146.89	0.10%	\$ 147.32	0.10%	\$ 199.49	0.10%	\$ 2,182.79	0.10%
7350 Telephone/Internet/Cable	\$ 669.50	0.42%	\$ 669.50	0.35%	\$ 669.50	0.29%	\$ 669.50	0.39%	\$ 669.50	0.34%	\$ 669.50	0.32%	\$ 669.50	0.45%	\$ 669.50	0.29%	\$ 669.50	0.46%	\$ 669.50	0.45%	\$ 669.50	0.34%	\$ 8,034.00	0.37%		
7360 Travel	\$ 128.75	0.08%	\$ 128.75	0.07%	\$ 128.75	0.06%	\$ 128.75	0.07%	\$ 128.75	0.06%	\$ 128.75	0.06%	\$ 128.75	0.09%	\$ 128.75	0.06%	\$ 128.75	0.09%	\$ 128.75	0.09%	\$ 128.75	0.06%	\$ 1,545.00	0.07%		
Total General & Administrative	\$ 16,068.32	10.20%	\$ 11,182.94	5.86%	\$ 12,044.62	5.30%	\$ 10,844.78	6.28%	\$ 11,475.65	5.75%	\$ 10,311.36	6.88%	\$ 12,193.72	5.30%	\$ 10,342.13	6.84%	\$ 10,239.55	6.97%	\$ 10,162.26	6.90%	\$ 11,388.10	5.71%	\$ 137,975.29	6.32%		
Advertising & Promotion																										

	Restaurant Operating Income	\$ 7,923.19	5.03%	\$ 28,999.70	15.20%	\$ 36,706.48	16.14%	\$ 19,797.60	11.47%	\$ 21,132.32	10.59%	\$ 33,681.39	16.04%	\$ 14,106.06	9.41%	\$ 30,149.66	13.11%	\$ 11,476.29	7.59%	\$ 13,744.79	9.36%	\$ 15,646.00	10.62%	\$ 28,652.00	14.36%	\$ 262,015.51	12.00%
Facility Expenses																											
8010	Rents	\$ 13,505.94	8.57%	\$ 13,112.56	6.87%	\$ 13,112.56	5.77%	\$ 13,112.56	7.60%	\$ 13,505.94	6.77%	\$ 13,505.94	6.43%	\$ 13,505.94	9.01%	\$ 13,505.94	5.87%	\$ 13,505.94	8.93%	\$ 13,505.94	9.19%	\$ 13,505.94	9.17%	\$ 13,505.94	6.77%	\$ 160,891.10	7.37%
8015	Common Area Maintenance	\$ 2,537.92	1.61%	\$ 2,537.92	1.33%	\$ 2,537.92	1.12%	\$ 2,537.92	1.47%	\$ 2,537.92	1.27%	\$ 2,537.92	1.21%	\$ 2,537.92	1.69%	\$ 2,537.92	1.10%	\$ 2,537.92	1.68%	\$ 2,537.92	1.73%	\$ 2,537.92	1.72%	\$ 2,537.92	1.27%	\$ 30,455.04	1.40%
8020	Property Insurance	\$ 114.33	0.07%	\$ 114.33	0.06%	\$ 114.33	0.05%	\$ 114.33	0.07%	\$ 114.33	0.06%	\$ 114.33	0.05%	\$ 114.33	0.08%	\$ 114.33	0.05%	\$ 114.33	0.08%	\$ 114.33	0.08%	\$ 114.33	0.06%	\$ 114.33	0.06%	\$ 1,371.96	0.06%
8030	Property Taxes	\$ 3,130.76	1.99%	\$ 3,130.76	1.64%	\$ 3,130.76	1.38%	\$ 3,130.76	1.81%	\$ 3,130.76	1.57%	\$ 3,130.76	1.49%	\$ 3,130.76	2.09%	\$ 3,130.76	1.36%	\$ 3,130.76	2.07%	\$ 3,130.76	2.13%	\$ 3,130.76	2.13%	\$ 3,130.76	1.57%	\$ 37,569.09	1.72%
Total Facility Expenses		\$ 19,288.94	12.24%	\$ 18,895.57	9.91%	\$ 18,895.57	8.31%	\$ 18,895.57	10.94%	\$ 19,288.94	9.67%	\$ 19,288.94	9.19%	\$ 19,288.94	12.86%	\$ 19,288.94	8.38%	\$ 19,288.94	12.75%	\$ 19,288.94	13.13%	\$ 19,288.94	13.09%	\$ 19,288.94	9.67%	\$ 230,287.19	10.55%
Restaurant EBDIT																											
		\$ (11,365.75)	-7.21%	\$ 10,104.14	5.30%	\$ 17,810.92	7.83%	\$ 902.04	0.52%	\$ 1,843.38	0.92%	\$ 14,392.45	6.85%	\$ (5,182.88)	-3.46%	\$ 10,860.72	4.72%	\$ (7,812.65)	-5.17%	\$ (5,544.15)	-3.77%	\$ (3,642.94)	-2.47%	\$ 9,363.06	4.69%	\$ 31,728.32	1.45%

2027/8 Budget - Smokecraft		Period 4		Period 5		Period 6		Period 7		Period 8		Period 9		Period 10		Period 11		Period 12		Period 1		Period 2		Period 3				
		3/29/2027	4/25/2027	4/26/2027	5/23/2027	5/24/2027	6/27/2027	6/28/2027	7/25/2027	7/26/2027	8/22/2027	8/23/2027	9/26/2027	9/27/2027	10/24/2027	10/25/2027	11/28/2027	11/29/2027	12/26/2027	12/27/2027	1/23/2028	1/24/2028	2/20/2028	2/21/2028	3/26/2028			
		2027 Budget	% of Sales	2028 Budget	% of Sales	2027/8 Budget	% of Sales																					
Start Date:	03/29/2027																											
End Date:	03/26/2028																											
LY Start:	03/30/2026																											
LY End:	03/28/2027																											
Gross Sales																												TOTAL
5100 Food Sales	\$ 140,616.51	84.98%	\$ 178,037.81	88.89%	\$ 201,784.16	84.50%	\$ 153,887.34	84.89%	\$ 178,692.87	85.31%	\$ 187,635.50	85.11%	\$ 133,417.52	84.74%	\$ 204,541.70	84.68%	\$ 134,387.59	84.62%	\$ 130,261.35	84.46%	\$ 131,145.06	84.78%	\$ 176,723.31	84.37%	\$ 1,951,130.72	85.14%		
5180 NA Beverage	\$ 1,679.96	1.02%	\$ 2,227.60	1.11%	\$ 3,579.99	1.50%	\$ 2,008.10	1.11%	\$ 1,444.20	0.69%	\$ 1,961.73	0.89%	\$ 1,980.92	1.26%	\$ 3,187.49	1.32%	\$ 2,193.36	1.38%	\$ 1,544	1.54%	\$ 1,888.34	1.22%	\$ 3,413.77	1.63%	\$ 27,943.33	1.22%		
Total Food Sales	\$ 142,296.47	86.00%	\$ 180,265.41	90.00%	\$ 205,364.15	86.00%	\$ 155,895.43	86.00%	\$ 180,137.08	86.00%	\$ 189,597.23	86.00%	\$ 135,398.44	86.00%	\$ 207,729.19	86.00%	\$ 136,580.96	86.00%	\$ 132,639.23	86.00%	\$ 133,033.40	86.00%	\$ 180,137.08	86.00%	\$ 1,979,074.05	86.36%		
5210 Liquor Sales	\$ 13,451.75	8.13%	\$ 13,209.20	6.59%	\$ 18,579.17	7.78%	\$ 14,885.01	8.21%	\$ 18,081.25	8.63%	\$ 20,381.04	9.24%	\$ 14,002.34	8.89%	\$ 22,344.75	9.25%	\$ 13,941.37	8.78%	\$ 13,682.37	9.02%	\$ 17,512.80	8.36%	\$ 194,017.70	8.47%				
5220 Wine Sales	\$ 3,034.02	1.83%	\$ 2,627.27	1.31%	\$ 4,460.42	1.87%	\$ 3,063.60	1.86%	\$ 3,896.69	1.45%	\$ 3,196.71	2.09%	\$ 4,966.16	2.06%	\$ 2,485.97	1.57%	\$ 2,379.75	1.54%	\$ 3,044.74	1.97%	\$ 3,610.19	1.72%	\$ 40,062.49	1.75%				
5230 Bottled Beer Sales	\$ 1,765.18	1.07%	\$ 1,867.93	0.93%	\$ 3,424.58	1.43%	\$ 1,769.42	1.05%	\$ 2,323.76	1.16%	\$ 2,101.06	0.99%	\$ 2,810.29	1.16%	\$ 1,556.24	0.67%	\$ 1,031.44	0.67%	\$ 712.29	0.46%	\$ 1,162.60	0.56%	\$ 21,925.29	0.96%				
5240 Draft Beer Sales	\$ 8,636.47	5.22%	\$ 7,332.46	3.66%	\$ 12,937.10	5.42%	\$ 10,192.51	5.62%	\$ 10,181.75	4.86%	\$ 9,733.82	4.52%	\$ 7,122.05	4.52%	\$ 8,677.08	5.46%	\$ 8,354.67	5.42%	\$ 7,820.16	5.06%	\$ 12,275.59	5.86%	\$ 113,737.99	4.96%				
Total Beverage Sales	\$ 26,687.41	16.25%	\$ 25,036.86	12.50%	\$ 39,401.26	16.50%	\$ 29,910.17	16.50%	\$ 36,376.21	16.50%	\$ 25,977.61	16.50%	\$ 39,855.02	16.50%	\$ 26,204.49	16.50%	\$ 25,448.22	16.50%	\$ 25,523.85	16.50%	\$ 34,561.18	16.50%	\$ 369,743.47	16.13%				
Gross F&B Sales	\$ 169,183.88	102.25%	\$ 205,302.27	102.50%	\$ 244,765.41	102.50%	\$ 185,805.61	102.50%	\$ 214,698.26	102.50%	\$ 225,973.44	102.50%	\$ 161,376.04	102.50%	\$ 247,584.21	102.50%	\$ 162,785.44	102.50%	\$ 158,087.45	102.50%	\$ 155,557.25	102.50%	\$ 214,698.26	102.50%	\$ 2,348,817.52	102.49%		
Deductions																												
5110 Goodwill Comps	\$ 910.04	0.55%	\$ 1,101.62	0.55%	\$ 1,671.57	0.70%	\$ 1,268.92	0.70%	\$ 1,466.23	0.70%	\$ 1,543.23	0.70%	\$ 1,102.08	0.70%	\$ 1,690.82	0.70%	\$ 1,111.71	0.70%	\$ 1,079.62	0.70%	\$ 1,082.83	0.70%	\$ 1,466.23	0.70%	\$ 15,494.90	0.68%		
5120 Guest Recovery Comps	\$ 496.38	0.30%	\$ 600.88	0.30%	\$ 955.18	0.40%	\$ 725.10	0.40%	\$ 837.85	0.40%	\$ 881.85	0.40%	\$ 629.76	0.40%	\$ 966.18	0.40%	\$ 635.26	0.40%	\$ 616.93	0.40%	\$ 618.76	0.40%	\$ 837.85	0.40%	\$ 8,801.98	0.38%		
5130 50% Employee Discounts	\$ 744.57	0.45%	\$ 901.33	0.45%	\$ 955.18	0.40%	\$ 725.10	0.40%	\$ 837.85	0.40%	\$ 881.85	0.40%	\$ 629.76	0.40%	\$ 966.18	0.40%	\$ 635.26	0.40%	\$ 616.93	0.40%	\$ 618.76	0.40%	\$ 837.85	0.40%	\$ 9,350.61	0.41%		
5132 Manager Meal Discounts	\$ 579.11	0.35%	\$ 701.03	0.35%	\$ 955.18	0.40%	\$ 725.10	0.40%	\$ 837.85	0.40%	\$ 881.85	0.40%	\$ 629.76	0.40%	\$ 966.18	0.40%	\$ 635.26	0.40%	\$ 616.93	0.40%	\$ 618.76	0.40%	\$ 837.85	0.40%	\$ 8,984.95	0.39%		
5150 Discounts Marketing	\$ 579.11	0.35%	\$ 701.03	0.35%	\$ 837.85	0.35%	\$ 634.46	0.35%	\$ 773.12	0.35%	\$ 551.04	0.35%	\$ 845.41	0.35%	\$ 555.85	0.35%	\$ 539.81	0.35%	\$ 541.41	0.35%	\$ 733.12	0.35%	\$ 8,021.76	0.35%				
5250 Goodwill Bar Comps	\$ 413.65	0.25%	\$ 500.74	0.25%	\$ 596.99	0.25%	\$ 453.18	0.25%	\$ 523.65	0.25%	\$ 551.15	0.25%	\$ 393.60	0.25%	\$ 397.04	0.25%	\$ 385.58	0.25%	\$ 386.72	0.25%	\$ 523.65	0.25%	\$ 5,729.83	0.25%				
Total Deductions	\$ 3,722.87	2.25%	\$ 4,506.64	2.25%	\$ 5,969.89	2.50%	\$ 4,531.84	2.50%	\$ 5,236.54	2.50%	\$ 5,511.55	2.50%	\$ 3,936.00	2.50%	\$ 6,038.64	2.50%	\$ 3,970.38	2.50%	\$ 3,855.79	2.50%	\$ 3,867.25	2.50%	\$ 5,236.54	2.50%	\$ 55,603.56	2.43%		
Other Income and Expense																												
5300 Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%		
5910 Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%		
Total Other Income and Expense	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%		
Net Sales	\$ 165,461.01	100.00%	\$ 200,294.90	100.25%	\$ 238,795.52	100.00%	\$ 181,273.76	100.00%	\$ 209,461.72	100.00%	\$ 220,461.89	100.00%	\$ 157,440.04	100.00%	\$ 241,545.57	100.00%	\$ 158,815.07	100.00%	\$ 154,231.66	100.00%	\$ 154,690.00	100.00%	\$ 209,461.72	100.00%	\$ 2,291,703.68	100.00%		
Food Costs																												
6110 Meat Cost	\$ 20,775.28	14.60%	\$ 26,318.75	14.60%	\$ 29,983.17	14.60%	\$ 22,760.73	14.60%	\$ 26,300.01	14.60%	\$ 27,681.20	14.60%	\$ 19,768.17	14.60%	\$ 30,328.46	14.60%	\$ 19,940.82	14.60%	\$ 19,365.33	14.60%	\$ 19,422.88	14.60%	\$ 26,300.01	14.60%	\$ 288,944.81	14.60%		
6120 Poultry Cost	\$ 3,699.71	2.60%	\$ 4,686.98	2.60%	\$ 5,339.47	2.60%	\$ 4,053.28	2.60%	\$ 4,683.56	2.60%	\$ 4,929.53	2.60%	\$ 3,520.36	2.60%	\$ 5,400.96	2.60%	\$ 3,551.10	2.60%	\$ 3,448.62	2.60%	\$ 3,458.87	2.60%	\$ 4,683.56	2.60%	\$ 51,455.93	2.60%		
6130 Seafood Cost	\$ 711.48	0.50%	\$ 901.33	0.50%	\$ 1,026.82	0.50%	\$ 779.48	0.50%	\$ 900.69	0.50%	\$ 947.99	0.50%	\$ 676.99	0.50%	\$ 1,038.65	0.50%	\$ 682.90	0.50%	\$ 663.20	0.50%	\$ 665.17	0.50%	\$ 909.69	0.50%	\$ 9,895.37	0.50%		
6140 Dairy Cost	\$ 5,691.86	4.00%	\$ 7,210.62	4.00%	\$ 8,214.57	4.00%	\$ 6,235.82	4.00%	\$ 7,205.48	4.00%	\$ 7,583.89	4.00%	\$ 5,415.94	4.00%	\$ 8,309.17	4.00%	\$ 5,463.24	4.00%	\$									

Total Payroll Expenses	\$ 7,958.44	4.81%	\$ 9,282.12	4.63%	\$ 10,745.15	4.50%	\$ 8,617.67	4.75%	\$ 9,688.81	4.63%	\$ 10,048.47	4.56%	\$ 7,653.64	4.86%	\$ 10,849.65	4.49%	\$ 7,705.89	4.85%	\$ 7,568.85	4.91%	\$ 7,586.27	4.90%	\$ 9,667.59	4.62%	\$ 107,372.55	4.69%
Total Payroll Costs	\$ 61,767.06	37.33%	\$ 63,217.03	31.56%	\$ 80,184.32	33.58%	\$ 62,667.18	34.57%	\$ 73,154.25	34.92%	\$ 70,848.24	32.14%	\$ 56,604.91	35.95%	\$ 81,886.07	33.90%	\$ 57,513.06	36.21%	\$ 55,284.27	35.84%	\$ 55,005.02	35.56%	\$ 70,493.33	33.65%	\$ 788,624.73	34.41%
Controllable Expenses																										
6500 3rd Party Delivery Expense	\$ 4,963.83	3.00%	\$ 6,008.85	3.00%	\$ 7,044.47	2.95%	\$ 5,347.58	2.95%	\$ 6,283.85	3.00%	\$ 4,409.24	2.00%	\$ 4,723.20	3.00%	\$ 7,246.37	3.00%	\$ 4,764.45	3.00%	\$ 4,626.95	3.00%	\$ 4,640.70	3.00%	\$ 6,283.85	3.00%	\$ 66,343.33	2.89%
6710 Operating Lease/Rentals-Kitchen/Bar	\$ 583.50	0.35%	\$ 583.50	0.29%	\$ 583.50	0.24%	\$ 583.50	0.26%	\$ 583.50	0.37%	\$ 583.50	0.24%	\$ 583.50	0.38%	\$ 583.50	0.38%	\$ 583.50	0.28%	\$ 583.50	0.38%	\$ 583.50	0.28%	\$ 7,001.94	0.31%		
6740 Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 636.54	0.03%
6750 Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6790 Other Contracted Services	\$ 318.27	0.19%	\$ 318.27	0.16%	\$ 318.27	0.13%	\$ 318.27	0.18%	\$ 318.27	0.15%	\$ 318.27	0.14%	\$ 318.27	0.20%	\$ 318.27	0.13%	\$ 318.27	0.20%	\$ 318.27	0.21%	\$ 318.27	0.15%	\$ 3,819.24	0.17%		
7010 Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010 China/Glassware/Silverware	\$ 661.84	0.40%	\$ 400.59	0.20%	\$ 477.59	0.20%	\$ 725.10	0.40%	\$ 418.92	0.20%	\$ 440.92	0.20%	\$ 314.88	0.20%	\$ 966.18	0.40%	\$ 635.26	0.40%	\$ 616.93	0.40%	\$ 154.69	0.10%	\$ 418.92	0.20%	\$ 6,231.83	0.27%
7040 Cleaning Supplies	\$ 330.92	0.20%	\$ 400.59	0.30%	\$ 716.39	0.30%	\$ 362.55	0.20%	\$ 418.92	0.20%	\$ 440.92	0.20%	\$ 314.88	0.20%	\$ 483.09	0.20%	\$ 317.63	0.20%	\$ 308.46	0.20%	\$ 418.92	0.20%	\$ 4,822.66	0.21%		
7045 Dish Chemicals	\$ 496.38	0.30%	\$ 608.88	0.30%	\$ 596.99	0.25%	\$ 453.18	0.25%	\$ 628.39	0.30%	\$ 661.39	0.30%	\$ 472.32	0.30%	\$ 724.64	0.30%	\$ 467.45	0.30%	\$ 462.69	0.30%	\$ 464.07	0.30%	\$ 628.39	0.30%	\$ 6,665.76	0.29%
7050 Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060 Linens	\$ 1,240.96	0.75%	\$ 1,101.62	0.55%	\$ 1,671.57	0.70%	\$ 1,268.92	0.70%	\$ 1,570.96	0.75%	\$ 1,653.46	0.75%	\$ 1,180.80	0.75%	\$ 1,811.59	0.75%	\$ 1,191.11	0.75%	\$ 1,156.74	0.75%	\$ 1,160.17	0.75%	\$ 1,570.96	0.75%	\$ 16,578.87	0.72%
7080 New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090 Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105 To Go Supplies	\$ 2,812.84	1.70%	\$ 2,403.54	1.20%	\$ 3,343.14	1.40%	\$ 2,537.83	1.40%	\$ 2,932.46	1.40%	\$ 3,527.39	1.60%	\$ 2,204.16	1.40%	\$ 4,106.27	1.70%	\$ 2,699.86	1.70%	\$ 2,621.94	1.70%	\$ 2,629.73	1.70%	\$ 2,932.46	1.40%	\$ 34,751.62	1.52%
7106 Catering Supplies	\$ 661.84	0.40%	\$ 3,405.01	1.70%	\$ 1,193.98	0.50%	\$ 906.37	0.50%	\$ 837.85	0.40%	\$ 4,409.24	2.00%	\$ 629.76	0.40%	\$ 966.18	0.40%	\$ 635.26	0.40%	\$ 616.93	0.40%	\$ 837.85	0.40%	\$ 15,719.02	0.69%		
7110 Operating Supplies F&B	\$ 2,316.45	1.40%	\$ 2,804.13	1.40%	\$ 2,387.96	1.00%	\$ 2,265.92	1.25%	\$ 2,932.46	1.40%	\$ 2,755.77	1.25%	\$ 1,731.84	1.10%	\$ 2,415.46	1.00%	\$ 2,064.60	1.30%	\$ 1,542.32	1.00%	\$ 1,546.90	1.00%	\$ 2,094.62	1.00%	\$ 26,858.42	1.17%
7120 Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470 Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses	\$ 14,386.84	8.70%	\$ 18,026.98	9.00%	\$ 18,333.84	7.68%	\$ 14,769.21	8.15%	\$ 16,925.59	8.08%	\$ 19,200.10	8.71%	\$ 12,473.61	7.92%	\$ 19,621.55	8.12%	\$ 13,686.38	8.62%	\$ 13,491.26	8.75%	\$ 12,426.17	8.03%	\$ 16,087.74	7.68%	\$ 189,429.25	8.27%
General & Administrative																										
7190 Other Contracted Services-Admin	\$ 1,273.08	0.77%	\$ 1,273.08	0.64%	\$ 1,273.08	0.53%	\$ 1,273.08	0.70%	\$ 1,273.08	0.61%	\$ 1,273.08	0.58%	\$ 1,273.08	0.81%	\$ 1,273.08	0.53%	\$ 1,273.08	0.80%	\$ 1,273.08	0.83%	\$ 1,273.08	0.82%	\$ 1,273.08	0.61%	\$ 15,276.96	0.67%
7195 Accounting Services	\$ 8,487.20	5.13%	\$ 2,652.25	1.32%	\$ 2,652.25	1.11%	\$ 2,652.25	1.40%	\$ 2,652.25	1.27%	\$ 2,652.25	1.20%	\$ 2,652.25	1.68%	\$ 2,652.25	1.10%	\$ 2,652.25	1.67%	\$ 2,652.25	1.72%	\$ 2,652.25	1.71%	\$ 37,661.95	1.64%		
7220 Bank Charges & Fees	\$ 15.91	0.01%	\$ 15.91	0.01%	\$ 15.91	0.01%	\$ 106.09	0.05%	\$ 106.09	0.05%	\$ 106.09	0.07%	\$ 106.09	0.04%	\$ 106.09	0.07%	\$ 106.09	0.07%	\$ 106.09	0.07%	\$ 15.91	0.01%	\$ 15.91	0.01%	\$ 822.20	0.04%
7230 Licenses & Permits	\$ 636.54	0.38%	\$ 636.54	0.32%	\$ 636.54	0.27%	\$ 636.54	0.35%	\$ 636.54	0.30%	\$ 636.54	0.29%	\$ 636.54	0.40%	\$ 636.54	0.26%	\$ 636.54	0.40%	\$ 636.54	0.41%	\$ 636.54	0.41%	\$ 636.54	0.30%	\$ 7,638.48	0.33%
7250 Credit Card Commissions	\$ 3,722.87	2.25%	\$ 4,506.64	2.25%	\$ 5,372.90	2.25%	\$ 4,078.66	2.25%	\$ 4,712.89	2.25%	\$ 4,960.39	2.25%	\$ 3,542.40	2.25%	\$ 5,434.78	2.25%	\$ 3,573.34	2.25%	\$ 3,470.21	2.25%	\$ 3,480.52	2.25%	\$ 4,712.89	2.25%	\$ 11,568.49	2.25%
7256 Employment Ads	\$ 95.48	0.06%	\$ 95.48	0.05%	\$ 95.48	0.04%	\$ 95.48	0.05%	\$ 95.48	0.04%	\$ 95.48	0.05%	\$ 95.48	0.06%	\$ 95.48	0.04%	\$ 95.48	0.06%	\$ 95.48	0.06%	\$ 95.48	0.06%	\$ 95.48	0.05%	\$ 1,145.77	0.05%
7270 Dues & Subscriptions	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.02%	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.02%	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 636.54	0.03%
7285 Key Man/General Liability Insurance	\$ 1,352.65	0.82%	\$ 1,352.65	0.68%	\$ 1,352.65	0.57%	\$ 1,352.65	0.75%	\$ 1,352.65	0.65%	\$ 1,352.65	0.61%	\$ 1,352.65	0.86%	\$ 1,352.65	0.56%	\$ 1,352.65	0.85%	\$ 1,352.65	0.88%	\$ 1,352.65	0.87%	\$ 1,352.65	0.65%	\$ 16,231.77	0.71%
7290 Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320 Office Supplies & Postage	\$ 165.46	0.10%	\$ 200.29	0.10%	\$ 238.80	0.10%	\$ 181.27	0.10%	\$ 209.46	0.10%	\$ 220.46	0.10%	\$ 157.44	0.10%	\$ 241.55	0.10%	\$ 158.82	0.10%	\$ 154.23	0.10%	\$ 154.69	0.10%	\$ 209.46	0.10%	\$ 2,291.93	0.10%
7350 Telephone/Internet/Cable	\$ 689.59	0.42%	\$ 689.59	0.34%	\$ 689.59	0.29%	\$ 689.59	0.38%	\$ 689.59	0.33%	\$ 689.59	0.31%	\$ 689.59	0.44%	\$ 689.59	0.29%	\$ 689.59	0.43%	\$ 689.59	0.45%	\$ 689.59	0.33%	\$ 8,275.02	0.36%		
7360 Travel	\$ 132.61	0.08%	\$ 132.61	0.07%	\$ 132.61	0.06%	\$ 132.61	0.07%	\$ 132.61	0.06%	\$ 132.61	0.06%	\$ 132.61	0.08%	\$ 132.61	0.05%	\$ 132.61	0.09%	\$ 132.61	0.06%	\$ 132.61	0.05%	\$ 1,591.35	0.07%		
7370 Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative	\$ 16,624.44	10.05%	\$ 11,60																							

Restaurant Operating Income	\$ 8,732.90	5.28%	\$ 30,749.93	15.35%	\$ 38,842.05	16.27%	\$ 21,127.11	11.65%	\$ 22,561.08	10.77%	\$ 35,676.21	16.18%	\$ 15,113.36	9.60%	\$ 32,016.23	13.25%	\$ 12,406.18	7.81%	\$ 14,747.11	9.56%	\$ 16,729.27	10.81%	\$ 30,460.66	14.54%	\$ 279,162.09	12.18%
Facility Expenses																										
Rents	\$ 13,911.11	8.41%	\$ 13,505.94	6.74%	\$ 13,505.94	5.66%	\$ 13,505.94	7.45%	\$ 13,911.11	6.64%	\$ 13,911.11	6.31%	\$ 13,911.11	8.84%	\$ 13,911.11	5.76%	\$ 13,911.11	8.76%	\$ 13,911.11	9.02%	\$ 13,911.11	8.99%	\$ 13,911.11	6.64%	\$ 165,717.83	7.23%
Common Area Maintenance	\$ 2,614.06	1.58%	\$ 2,614.06	1.31%	\$ 2,614.06	1.09%	\$ 2,614.06	1.44%	\$ 2,614.06	1.25%	\$ 2,614.06	1.19%	\$ 2,614.06	1.66%	\$ 2,614.06	1.08%	\$ 2,614.06	1.65%	\$ 2,614.06	1.69%	\$ 2,614.06	1.69%	\$ 2,614.06	1.25%	\$ 31,368.69	1.37%
Property Insurance	\$ 117.76	0.07%	\$ 117.76	0.06%	\$ 117.76	0.05%	\$ 117.76	0.06%	\$ 117.76	0.05%	\$ 117.76	0.05%	\$ 117.76	0.07%	\$ 117.76	0.05%	\$ 117.76	0.07%	\$ 117.76	0.08%	\$ 117.76	0.08%	\$ 117.76	0.06%	\$ 1,413.12	0.06%
Property Taxes	\$ 3,224.68	1.95%	\$ 3,224.68	1.61%	\$ 3,224.68	1.35%	\$ 3,224.68	1.78%	\$ 3,224.68	1.54%	\$ 3,224.68	1.46%	\$ 3,224.68	2.05%	\$ 3,224.68	1.34%	\$ 3,224.68	2.03%	\$ 3,224.68	2.09%	\$ 3,224.68	2.08%	\$ 3,224.68	1.54%	\$ 38,666.16	1.69%
Total Facility Expenses	\$ 19,867.61	12.01%	\$ 19,462.43	9.72%	\$ 19,462.43	8.15%	\$ 19,462.43	10.74%	\$ 19,867.61	9.49%	\$ 19,867.61	9.01%	\$ 19,867.61	12.62%	\$ 19,867.61	8.23%	\$ 19,867.61	12.51%	\$ 19,867.61	12.88%	\$ 19,867.61	12.84%	\$ 19,867.61	9.49%	\$ 237,195.80	10.35%
Restaurant EBDIT	\$ (11,134.72)	-6.73%	\$ 11,287.50	5.64%	\$ 19,379.62	8.12%	\$ 1,664.67	0.92%	\$ 2,693.47	1.29%	\$ 15,808.60	7.17%	\$ (4,754.25)	-3.02%	\$ 12,148.62	5.03%	\$ (7,461.43)	-4.70%	\$ (5,120.50)	-3.32%	\$ (3,138.54)	-2.03%	\$ 10,593.05	5.06%	\$ 41,966.29	1.83%

2028/9 Budget - Smokecraft		Period 4		Period 5		Period 6		Period 7		Period 8		Period 9		Period 10		Period 11		Period 12		Period 1		Period 2		Period 3				
		3/27/2028	4/24/2028	4/23/2028	5/21/2028	6/25/2028	5/22/2028	6/26/2028	7/23/2028	7/24/2028	8/20/2028	8/21/2028	9/24/2028	9/25/2028	10/22/2028	10/23/2028	11/26/2028	11/27/2028	12/24/2028	12/25/2028	1/21/2029	1/22/2029	2/18/2029	2/19/2029	3/25/2029			
		2028 Budget	% of Sales	2029 Budget	% of Sales	2029 Budget	% of Sales	2029 Budget	% of Sales	2029 Budget	% of Sales	TOTAL																
5100	Food Sales	\$ 147,647.33	84.98%	\$ 186,939.70	88.89%	\$ 211,873.37	84.50%	\$ 161,581.70	84.89%	\$ 187,627.52	85.31%	\$ 197,017.27	85.11%	\$ 140,088.39	84.74%	\$ 214,768.79	84.68%	\$ 141,106.97	84.62%	\$ 136,774.42	84.46%	\$ 137,702.31	84.78%	\$ 185,559.48	84.37%	\$ 2,048,687.26	85.14%	
5180	NA Beverage	\$ 1,763.95	1.02%	\$ 2,338.98	1.11%	\$ 3,758.99	1.50%	\$ 2,108.50	1.11%	\$ 1,516.41	0.69%	\$ 2,059.82	0.89%	\$ 2,079.97	1.26%	\$ 3,346.86	1.32%	\$ 2,303.03	1.38%	\$ 2,496.77	1.54%	\$ 1,982.76	1.22%	\$ 3,584.45	1.63%	\$ 29,340.49	1.22%	
	Total Food Sales	\$ 149,411.29	86.00%	\$ 189,278.68	90.00%	\$ 215,632.36	86.00%	\$ 163,690.21	86.00%	\$ 189,143.93	86.00%	\$ 199,077.09	86.00%	\$ 142,168.36	86.00%	\$ 218,115.65	86.00%	\$ 143,410.00	86.00%	\$ 139,271.19	86.00%	\$ 189,143.93	86.00%	\$ 2,078,027.75	86.36%			
5210	Liquor Sales	\$ 14,124.33	8.13%	\$ 13,669.66	6.59%	\$ 19,508.13	7.78%	\$ 15,629.26	8.21%	\$ 19,985.31	8.63%	\$ 21,400.09	9.24%	\$ 14,702.45	8.89%	\$ 23,461.99	9.25%	\$ 14,638.44	8.78%	\$ 14,666.48	9.02%	\$ 18,388.44	8.36%	\$ 203,718.59	8.47%			
5220	Wine Sales	\$ 3,185.72	1.83%	\$ 2,758.63	1.31%	\$ 4,682.45	1.87%	\$ 3,216.78	1.69%	\$ 4,091.52	1.86%	\$ 3,356.55	1.45%	\$ 3,461.82	2.09%	\$ 5,214.46	2.06%	\$ 2,610.27	1.57%	\$ 2,498.74	1.54%	\$ 3,196.97	1.97%	\$ 3,790.70	1.72%	\$ 42,065.61	1.75%	
5230	Bottled Beer Sales	\$ 1,853.44	1.07%	\$ 1,961.33	0.93%	\$ 3,595.80	1.43%	\$ 1,857.89	0.95%	\$ 2,521.58	1.15%	\$ 1,634.05	0.99%	\$ 2,950.80	1.16%	\$ 1,155.07	0.69%	\$ 1,083.01	0.67%	\$ 747.90	0.46%	\$ 1,220.73	0.56%	\$ 23,021.56	0.96%			
5240	Draft Beer Sales	\$ 9,068.29	52.22%	\$ 7,698.08	3.66%	\$ 13,583.95	5.42%	\$ 10,701.76	5.62%	\$ 10,690.83	4.86%	\$ 10,998.43	4.75%	\$ 7,478.16	4.52%	\$ 10,220.51	4.03%	\$ 9,110.94	5.46%	\$ 8,772.41	5.42%	\$ 8,211.16	5.06%	\$ 12,889.37	5.86%	\$ 119,424.89	4.96%	
	Total Beverage Sales	\$ 28,231.78	16.25%	\$ 26,288.71	12.50%	\$ 41,371.32	16.50%	\$ 31,405.68	16.50%	\$ 36,289.24	16.50%	\$ 41,847.77	16.50%	\$ 27,276.49	16.50%	\$ 27,514.71	16.50%	\$ 26,720.63	16.50%	\$ 26,800.04	16.50%	\$ 36,289.24	16.50%	\$ 388,230.65	16.13%			
	Gross F&B Sales	\$ 177,643.07	102.25%	\$ 215,567.39	102.50%	\$ 257,003.68	102.50%	\$ 195,095.89	102.50%	\$ 225,433.17	102.50%	\$ 237,272.11	102.50%	\$ 169,444.85	102.50%	\$ 259,963.42	102.50%	\$ 170,924.71	102.50%	\$ 165,991.82	102.50%	\$ 166,485.11	102.50%	\$ 225,433.17	102.50%	\$ 2,466,258.40	102.49%	
	Deductions																											
5110	Goodwill Comps	\$ 955.54	0.55%	\$ 1,156.70	0.55%	\$ 1,755.15	0.70%	\$ 1,332.36	0.70%	\$ 1,539.54	0.70%	\$ 1,620.39	0.70%	\$ 1,157.18	0.70%	\$ 1,775.36	0.70%	\$ 1,167.29	0.70%	\$ 1,133.60	0.70%	\$ 1,136.97	0.70%	\$ 1,539.54	0.70%	\$ 16,269.64	0.68%	
5120	Guest Recovery Comps	\$ 521.20	0.30%	\$ 630.93	0.30%	\$ 1,002.94	0.40%	\$ 761.35	0.40%	\$ 879.74	0.40%	\$ 925.94	0.40%	\$ 661.25	0.40%	\$ 1,014.49	0.40%	\$ 667.02	0.40%	\$ 647.77	0.40%	\$ 649.70	0.40%	\$ 879.74	0.40%	\$ 9,242.07	0.38%	
5130	50% Employee Discounts	\$ 781.80	0.45%	\$ 946.39	0.45%	\$ 1,002.94	0.40%	\$ 761.35	0.40%	\$ 879.74	0.40%	\$ 925.94	0.40%	\$ 661.25	0.40%	\$ 1,014.49	0.40%	\$ 667.02	0.40%	\$ 647.77	0.40%	\$ 649.70	0.40%	\$ 879.74	0.40%	\$ 9,818.14	0.41%	
5132	Manager Meal Discounts	\$ 608.07	0.35%	\$ 736.08	0.35%	\$ 1,002.94	0.40%	\$ 761.35	0.40%	\$ 879.74	0.40%	\$ 925.94	0.40%	\$ 661.25	0.40%	\$ 1,014.49	0.40%	\$ 667.02	0.40%	\$ 647.77	0.40%	\$ 649.70	0.40%	\$ 879.74	0.40%	\$ 9,434.10	0.39%	
5150	Discounts Marketing	\$ 608.07	0.35%	\$ 736.08	0.35%	\$ 877.57	0.35%	\$ 666.18	0.35%	\$ 769.77	0.35%	\$ 810.20	0.35%	\$ 578.59	0.35%	\$ 887.68	0.35%	\$ 583.65	0.35%	\$ 566.80	0.35%	\$ 568.49	0.35%	\$ 769.77	0.35%	\$ 8,422.85	0.35%	
5250	Goodwill Bar Comps	\$ 434.34	0.25%	\$ 525.77	0.25%	\$ 626.84	0.25%	\$ 475.84	0.25%	\$ 549.84	0.25%	\$ 413.28	0.25%	\$ 634.06	0.25%	\$ 418.69	0.25%	\$ 406.06	0.25%	\$ 406.06	0.25%	\$ 549.84	0.25%	\$ 6,016.32	0.25%			
	Total Deductions	\$ 3,909.02	2.25%	\$ 4,731.97	2.25%	\$ 6,268.38	2.50%	\$ 4,758.44	2.50%	\$ 5,498.37	2.50%	\$ 5,787.12	2.50%	\$ 4,132.80	2.50%	\$ 6,340.57	2.50%	\$ 4,168.90	2.50%	\$ 4,046.58	2.50%	\$ 4,060.61	2.50%	\$ 5,498.37	2.50%	\$ 58,160.93	2.42%	
	Other Income and Expense																											
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	
	Total Other Income and Expense	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	
	Net Sales	\$ 173,734.06	100.00%	\$ 210,309.65	100.25%	\$ 250,735.30	100.00%	\$ 190,337.45	100.00%	\$ 219,934.80	100.00%	\$ 231,484.99	100.00%	\$ 165,312.05	100.00%	\$ 253,622.85	100.00%	\$ 166,755.82	100.00%	\$ 161,943.24	100.00%	\$ 162,424.50	100.00%	\$ 219,934.80	100.00%	\$ 2,406,288.87	100.00%	
	Food Costs																											
6110	Meat Cost	\$ 21,814.05	14.60%	\$ 27,634.69	14.60%	\$ 31,482.32	14.60%	\$ 23,898.77	14.60%	\$ 27,615.01	14.60%	\$ 29,065.26	14.60%	\$ 20,756.58	14.60%	\$ 31,844.88	14.60%	\$ 20,937.86	14.60%	\$ 20,333.59	14.60%	\$ 20,394.02	14.60%	\$ 27,615.01	14.60%	\$ 303,392.05	14.60%	
6120	Poultry Cost	\$ 3,884.69	2.60%	\$ 4,921.25	2.60%	\$ 5,606.44	2.60%	\$ 4,255.95	2.60%	\$ 4,917.74	2.60%	\$ 5,176.00	2.60%	\$ 3,696.38	2.60%	\$ 5,671.01	2.60%	\$ 3,728.66	2.60%	\$ 3,621.05	2.60%	\$ 3,631.81	2.60%	\$ 4,917.74	2.60%	\$ 54,028.72	2.60%	
6130	Seafood Cost	\$ 747.06	0.50%	\$ 946.39	0.50%	\$ 1,078.16	0.50%	\$ 914.57	0.50%	\$ 995.39	0.50%	\$ 710.84	0.50%	\$ 1,090.58	0.50%	\$ 715.07	0.50%	\$ 696.36	0.50%	\$ 698.43	0.50%	\$ 945.72	0.50%	\$ 10,390.11	0.50%			
6140	Dairy Cost	\$ 5,976.45	4.00%	\$ 7,571.51	4.00%	\$ 8,625.29	4.00%	\$ 6,547.61	4.00%	\$ 7,565.76	4.00%	\$ 7,963.08	4.00%	\$ 5,686.73	4.00%	\$ 8,724.63	4.00%	\$ 5,736.40	4.00%	\$ 5,570.85	4.00%	\$ 5,587.40	4.00%	\$ 7,565.76	4.00%	\$ 83,121.11	4.00%	
6150	Produce Cost	\$ 4,781.16	3.20%	\$ 6,056.92	3.20%	\$ 6,900.24	3.20%	\$ 5,238.09	3.20%	\$ 6,052.61	3.20%	\$ 6,370.47	3.20%	\$ 4,549.39	3.20%	\$ 6,979.70	3.20%	\$ 4,546.88	3.20%	\$ 4,589.12	3.20%	\$ 6,469.88	3.20%	\$ 6,052.61	3.20%	\$ 66,496.89	3.20%	
6160	Bakery Cost	\$ 2,091.76	1.40%	\$ 2,649.90	1.40%	\$ 3,018.																						

Total Payroll Expenses	\$ 8,322.94	4.79%	\$ 9,712.81	4.62%	\$ 11,248.99	4.49%	\$ 9,013.97	4.74%	\$ 10,138.67	4.61%	\$ 10,517.47	4.54%	\$ 8,002.90	4.84%	\$ 11,358.71	4.48%	\$ 8,057.77	4.83%	\$ 7,913.13	4.89%	\$ 7,931.42	4.88%	\$ 10,116.81	4.60%	\$ 112,335.60	4.67%
Total Payroll Costs	\$ 64,822.00	37.31%	\$ 66,344.46	31.55%	\$ 84,160.11	33.57%	\$ 65,765.96	34.55%	\$ 76,777.38	34.91%	\$ 74,357.23	32.12%	\$ 59,401.74	35.93%	\$ 85,946.95	33.89%	\$ 60,355.29	36.19%	\$ 58,014.32	35.82%	\$ 57,721.11	35.54%	\$ 73,983.83	33.64%	\$ 827,650.39	34.40%
Controllable Expenses																										
6500 3rd Party Delivery Expense	\$ 5,212.02	3.00%	\$ 6,309.29	3.00%	\$ 7,396.69	2.95%	\$ 5,614.95	2.95%	\$ 6,598.04	3.00%	\$ 4,629.70	2.00%	\$ 4,959.36	3.00%	\$ 7,608.69	3.00%	\$ 5,002.67	3.00%	\$ 4,858.30	3.00%	\$ 4,872.73	3.00%	\$ 6,598.04	3.00%	\$ 69,660.50	2.89%
6710 Operating Lease/Rentals-Kitchen/Bar	\$ 601.00	0.35%	\$ 601.00	0.29%	\$ 601.00	0.24%	\$ 601.00	0.32%	\$ 601.00	0.27%	\$ 601.00	0.26%	\$ 601.00	0.36%	\$ 601.00	0.24%	\$ 601.00	0.37%	\$ 601.00	0.37%	\$ 601.00	0.27%	\$ 601.00	0.30%	\$ 7,212.00	0.30%
6740 Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ 655.64	0.03%
6750 Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6790 Other Contracted Services	\$ 327.82	0.19%	\$ 327.82	0.16%	\$ 327.82	0.13%	\$ 327.82	0.17%	\$ 327.82	0.15%	\$ 327.82	0.14%	\$ 327.82	0.20%	\$ 327.82	0.13%	\$ 327.82	0.20%	\$ 327.82	0.20%	\$ 327.82	0.15%	\$ 3,933.82	0.16%		
7010 Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010 China/Glassware/Silverware	\$ 694.94	0.40%	\$ 420.62	0.20%	\$ 501.47	0.20%	\$ 761.35	0.40%	\$ 439.67	0.20%	\$ 462.97	0.20%	\$ 330.62	0.20%	\$ 1,014.49	0.40%	\$ 667.02	0.40%	\$ 647.77	0.40%	\$ 162.42	0.10%	\$ 439.87	0.20%	\$ 6,543.42	0.27%
7040 Cleaning Supplies	\$ 347.47	0.20%	\$ 420.62	0.20%	\$ 752.21	0.30%	\$ 380.67	0.20%	\$ 439.87	0.20%	\$ 462.97	0.20%	\$ 330.62	0.20%	\$ 507.25	0.20%	\$ 333.51	0.20%	\$ 323.89	0.20%	\$ 324.85	0.20%	\$ 439.87	0.20%	\$ 5,063.79	0.21%
7045 Dish Chemicals	\$ 521.20	0.30%	\$ 630.93	0.30%	\$ 626.84	0.25%	\$ 475.84	0.25%	\$ 659.80	0.30%	\$ 694.45	0.30%	\$ 760.87	0.30%	\$ 500.27	0.30%	\$ 485.83	0.30%	\$ 487.27	0.30%	\$ 659.80	0.30%	\$ 6,999.05	0.29%		
7050 Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060 Linens	\$ 1,303.01	0.75%	\$ 1,156.70	0.55%	\$ 1,755.15	0.70%	\$ 1,332.36	0.70%	\$ 1,649.51	0.75%	\$ 1,736.14	0.75%	\$ 1,239.84	0.75%	\$ 1,902.17	0.75%	\$ 1,250.67	0.75%	\$ 1,214.57	0.75%	\$ 1,218.18	0.75%	\$ 1,649.51	0.75%	\$ 17,407.82	0.72%
7080 New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090 Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105 To Go Supplies	\$ 2,953.48	1.70%	\$ 2,523.72	1.20%	\$ 3,510.29	1.40%	\$ 2,664.72	1.40%	\$ 3,079.09	1.40%	\$ 3,703.76	1.60%	\$ 2,314.37	1.40%	\$ 4,311.59	1.70%	\$ 2,834.85	1.70%	\$ 2,753.04	1.70%	\$ 2,761.22	1.70%	\$ 3,079.09	1.40%	\$ 36,489.21	1.52%
7106 Catering Supplies	\$ 694.94	0.40%	\$ 3,575.26	1.70%	\$ 1,253.68	0.50%	\$ 951.69	0.50%	\$ 879.74	0.40%	\$ 4,629.70	2.00%	\$ 661.25	0.40%	\$ 1,014.49	0.40%	\$ 667.02	0.40%	\$ 647.77	0.40%	\$ 649.70	0.40%	\$ 879.74	0.40%	\$ 16,504.98	0.69%
7110 Operating Supplies F&B	\$ 2,432.28	1.40%	\$ 2,944.34	1.40%	\$ 2,507.35	1.00%	\$ 2,379.22	1.25%	\$ 3,079.09	1.40%	\$ 2,893.56	1.25%	\$ 1,818.43	1.10%	\$ 2,536.23	1.00%	\$ 2,167.83	1.30%	\$ 1,619.43	1.00%	\$ 1,624.24	1.00%	\$ 2,199.35	1.00%	\$ 28,201.34	1.17%
7120 Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470 Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses	\$ 15,088.14	8.68%	\$ 18,910.29	8.99%	\$ 19,232.49	7.67%	\$ 15,489.63	8.14%	\$ 17,753.83	8.07%	\$ 20,142.07	8.70%	\$ 13,079.25	7.91%	\$ 20,584.59	8.12%	\$ 14,352.66	8.61%	\$ 14,135.06	8.73%	\$ 13,029.44	8.02%	\$ 16,874.09	7.67%	\$ 198,671.56	8.26%
General & Administrative																										
7190 Other Contracted Services-Admin	\$ 1,311.27	0.75%	\$ 1,311.27	0.62%	\$ 1,311.27	0.52%	\$ 1,311.27	0.69%	\$ 1,311.27	0.60%	\$ 1,311.27	0.57%	\$ 1,311.27	0.79%	\$ 1,311.27	0.52%	\$ 1,311.27	0.79%	\$ 1,311.27	0.81%	\$ 1,311.27	0.81%	\$ 1,311.27	0.60%	\$ 15,735.27	0.65%
7195 Accounting Services	\$ 8,741.82	5.03%	\$ 2,731.82	1.30%	\$ 2,731.82	1.09%	\$ 2,731.82	1.44%	\$ 2,731.82	1.24%	\$ 2,731.82	1.18%	\$ 2,731.82	1.65%	\$ 2,731.82	1.08%	\$ 2,731.82	1.64%	\$ 2,731.82	1.69%	\$ 2,731.82	1.68%	\$ 2,731.82	1.24%	\$ 38,791.81	1.61%
7220 Bank Charges & Fees	\$ 16.39	0.01%	\$ 16.39	0.01%	\$ 16.39	0.01%	\$ 109.27	0.05%	\$ 109.27	0.05%	\$ 109.27	0.07%	\$ 109.27	0.04%	\$ 109.27	0.07%	\$ 109.27	0.07%	\$ 109.27	0.07%	\$ 16.39	0.01%	\$ 16.39	0.01%	\$ 846.86	0.04%
7230 Licenses & Permits	\$ 655.64	0.38%	\$ 655.64	0.31%	\$ 655.64	0.26%	\$ 655.64	0.34%	\$ 655.64	0.30%	\$ 655.64	0.28%	\$ 655.64	0.40%	\$ 655.64	0.26%	\$ 655.64	0.39%	\$ 655.64	0.40%	\$ 655.64	0.30%	\$ 7,867.63	0.33%		
7250 Credit Card Commissions	\$ 3,909.02	2.25%	\$ 4,731.97	2.25%	\$ 5,614.54	2.25%	\$ 4,282.59	2.25%	\$ 4,948.53	2.25%	\$ 5,208.41	2.25%	\$ 3,719.52	2.25%	\$ 5,706.51	2.25%	\$ 3,752.01	2.25%	\$ 3,643.72	2.25%	\$ 3,654.55	2.25%	\$ 4,948.53	2.25%	\$ 54,146.91	2.25%
7256 Employment Ads	\$ 98.35	0.06%	\$ 98.35	0.05%	\$ 98.35	0.04%	\$ 98.35	0.05%	\$ 98.35	0.04%	\$ 98.35	0.04%	\$ 98.35	0.06%	\$ 98.35	0.04%	\$ 98.35	0.06%	\$ 98.35	0.06%	\$ 98.35	0.06%	\$ 1,180.15	0.05%		
7270 Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.03%	\$ 54.64	0.02%	\$ 54.64	0.03%	\$ 54.64	0.02%	\$ 54.64	0.02%	\$ 54.64	0.03%	\$ 54.64	0.02%	\$ 54.64	0.03%	\$ 54.64	0.03%	\$ 54.64	0.02%	\$ 54.64	0.03%	\$ 655.64	0.03%
7285 Key Man/General Liability Insurance	\$ 1,393.23	0.80%	\$ 1,393.23	0.66%	\$ 1,393.23	0.56%	\$ 1,393.23	0.73%	\$ 1,393.23	0.63%	\$ 1,393.23	0.60%	\$ 1,393.23	0.84%	\$ 1,393.23	0.55%	\$ 1,393.23	0.84%	\$ 1,393.23	0.86%	\$ 1,393.23	0.63%	\$ 16,718.72	0.69%		
7290 Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320 Office Supplies & Postage	\$ 173.73	0.10%	\$ 210.31	0.10%	\$ 250.74	0.10%	\$ 190.34	0.10%	\$ 219.93	0.10%	\$ 231.48	0.10%	\$ 165.31	0.10%	\$ 253.62	0.10%	\$ 166.76	0.10%	\$ 161.94	0.10%	\$ 162.42	0.10%	\$ 219.93	0.10%	\$ 2,406.53	0.10%
7350 Telephone/Internet/Cable	\$ 710.27	0.41%	\$ 710.27	0.34%	\$ 710.27	0.28%	\$ 710.27	0.37%	\$ 710.27	0.32%	\$ 710.27	0.31%	\$ 710.27	0.43%	\$ 710.27	0.28%	\$ 710.27	0.43%	\$ 710.27	0.44%	\$ 710.27	0.32%	\$ 8,523.27	0.35%		
7360 Travel	\$ 136.59	0.08%	\$ 136.59	0.06%	\$ 136.59	0.05%	\$ 136.59	0.07%	\$ 136.59	0.06%	\$ 136.59	0.06%	\$ 136.59	0.08%	\$ 136.59	0.05%	\$ 136.59	0.08%	\$ 136.59	0.08%	\$ 136.59	0.06%	\$ 1,639.09	0.07%		
7370 Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative	\$ 17,200.94	9.90%	\$ 12,050.47	5.73%																						

	Restaurant Operating Income	\$ 9,595.49	5.52%	\$ 32,596.68	15.50%	\$ 41,093.41	16.39%	\$ 22,533.27	11.84%	\$ 24,072.44	10.95%	\$ 37,780.10	16.32%	\$ 16,180.09	9.79%	\$ 33,986.91	13.40%	\$ 13,393.24	8.03%	\$ 15,809.00	9.76%	\$ 17,875.73	11.01%	\$ 32,340.30	14.70%	\$ 297,256.63	12.35%
Facility Expenses																											
8010	Rents	\$ 14,328.45	8.25%	\$ 13,911.11	6.61%	\$ 13,911.11	5.55%	\$ 13,911.11	7.31%	\$ 14,328.45	6.51%	\$ 14,328.45	6.19%	\$ 14,328.45	8.67%	\$ 14,328.45	5.65%	\$ 14,328.45	8.59%	\$ 14,328.45	8.85%	\$ 14,328.45	8.82%	\$ 14,328.45	6.51%	\$ 170,689.37	7.09%
8015	Common Area Maintenance	\$ 2,692.48	1.55%	\$ 2,692.48	1.28%	\$ 2,692.48	1.07%	\$ 2,692.48	1.41%	\$ 2,692.48	1.22%	\$ 2,692.48	1.16%	\$ 2,692.48	1.63%	\$ 2,692.48	1.06%	\$ 2,692.48	1.61%	\$ 2,692.48	1.66%	\$ 2,692.48	1.66%	\$ 2,692.48	1.22%	\$ 32,309.75	1.34%
8020	Property Insurance	\$ 121.29	0.07%	\$ 121.29	0.06%	\$ 121.29	0.05%	\$ 121.29	0.06%	\$ 121.29	0.05%	\$ 121.29	0.05%	\$ 121.29	0.07%	\$ 121.29	0.05%	\$ 121.29	0.07%	\$ 121.29	0.07%	\$ 121.29	0.07%	\$ 121.29	0.06%	\$ 1,455.51	0.06%
8030	Property Taxes	\$ 3,321.42	1.91%	\$ 3,321.42	1.58%	\$ 3,321.42	1.32%	\$ 3,321.42	1.75%	\$ 3,321.42	1.51%	\$ 3,321.42	1.43%	\$ 3,321.42	2.01%	\$ 3,321.42	1.31%	\$ 3,321.42	1.99%	\$ 3,321.42	2.05%	\$ 3,321.42	2.04%	\$ 3,321.42	1.51%	\$ 39,857.04	1.66%
Total Facility Expenses		\$ 20,463.64	11.78%	\$ 20,046.31	9.53%	\$ 20,046.31	8.00%	\$ 20,046.31	10.53%	\$ 20,463.64	9.30%	\$ 20,463.64	8.84%	\$ 20,463.64	12.38%	\$ 20,463.64	8.07%	\$ 20,463.64	12.27%	\$ 20,463.64	12.64%	\$ 20,463.64	12.60%	\$ 20,463.64	9.30%	\$ 244,311.68	10.15%
Restaurant EBDIT																										\$ (10,868.15)	-6.26%
																										\$ 12,550.37	5.97%
																										\$ 21,047.10	8.39%
																										\$ 2,486.97	1.31%
																										\$ 3,608.80	1.64%
																										\$ 17,316.46	7.48%
																										\$ (4,283.55)	-2.59%
																										\$ 13,523.27	5.33%
																										\$ (7,070.40)	-4.24%
																										\$ (4,654.64)	-2.87%
																										\$ (2,587.91)	-1.59%
																										\$ 11,876.66	5.40%
																										\$ 52,944.96	2.20%

2029/30 Budget - Smokecraft		Period 4 3/26/2029 4/22/2029		Period 5 4/23/2029 5/20/2029		Period 6 5/21/2029 6/24/2029		Period 7 6/25/2029 7/22/2029		Period 8 7/23/2029 8/19/2029		Period 9 8/20/2029 9/23/2029		Period 10 9/24/2029 10/21/2029		Period 11 10/22/2029 11/25/2029		Period 12 11/26/2029 12/23/2029		Period 1 12/24/2029 1/20/2030		Period 2 1/21/2030 2/17/2030		Period 3 2/18/2030 3/24/2030				TOTAL	
		2029 Budget	% of Sales	2029 Budget	% of Sales	2029 Budget	% of Sales	2030 Budget	% of Sales	2030 Budget	% of Sales	2030 Budget	% of Sales	2030 Budget	% of Sales	2029/30 Budget	% of Sales												
Start Date: 03/26/2029																													
End Date: 03/24/2030																													
LY Start: 03/27/2028																													
LY End: 03/25/2029																													
Gross Sales																													
5100 Food Sales	\$ 155,029.70	84.98%	\$ 196,286.68	88.89%	\$ 222,467.04	84.50%	\$ 169,660.79	84.89%	\$ 197,008.89	85.31%	\$ 206,868.14	85.11%	\$ 147,092.81	84.74%	\$ 225,507.22	84.68%	\$ 148,162.32	84.62%	\$ 143,613.14	84.46%	\$ 144,587.43	84.78%	\$ 194,837.45	84.37%	\$ 2,151,121.62	85.14%			
5180 NA Beverage	\$ 1,852.15	1.02%	\$ 2,455.93	1.11%	\$ 3,946.94	1.50%	\$ 2,213.93	1.11%	\$ 1,592.23	0.69%	\$ 2,162.81	0.89%	\$ 2,183.96	1.26%	\$ 3,514.21	1.32%	\$ 2,418.18	1.38%	\$ 2,621.60	1.54%	\$ 2,081.89	1.22%	\$ 3,763.68	1.63%	\$ 30,807.52	1.22%			
Total Food Sales	\$ 156,881.85	86.00%	\$ 198,742.62	90.00%	\$ 226,413.98	86.00%	\$ 171,874.72	86.00%	\$ 198,601.13	86.00%	\$ 209,030.95	86.00%	\$ 149,276.78	86.00%	\$ 229,021.43	86.00%	\$ 150,580.50	86.00%	\$ 146,234.75	86.00%	\$ 146,669.32	86.00%	\$ 198,601.13	86.00%	\$ 2,181,929.14	86.36%			
5210 Liquor Sales	\$ 14,830.55	8.13%	\$ 14,563.51	6.59%	\$ 20,483.53	7.78%	\$ 16,410.72	8.21%	\$ 19,934.58	8.63%	\$ 22,470.10	9.24%	\$ 15,437.58	8.89%	\$ 24,635.09	9.25%	\$ 15,370.36	8.78%	\$ 15,084.81	8.87%	\$ 15,376.20	9.02%	\$ 19,307.86	8.36%	\$ 213,904.52	8.47%			
5220 Wine Sales	\$ 3,345.01	1.83%	\$ 2,896.56	1.31%	\$ 4,917.62	1.87%	\$ 3,377.61	1.86%	\$ 4,296.10	1.45%	\$ 3,634.92	2.09%	\$ 5,475.19	1.57%	\$ 2,740.78	1.54%	\$ 2,623.67	1.97%	\$ 3,356.82	1.72%	\$ 3,980.24	1.75%							
5230 Bottled Beer Sales	\$ 1,946.11	1.07%	\$ 2,059.40	0.93%	\$ 3,775.59	1.43%	\$ 1,950.78	0.95%	\$ 2,647.66	1.15%	\$ 2,561.95	1.05%	\$ 1,715.75	0.99%	\$ 3,098.34	1.16%	\$ 1,212.82	0.69%	\$ 1,137.16	0.67%	\$ 785.30	0.46%	\$ 1,281.77	0.56%	\$ 24,172.64	0.96%			
5240 Draft Beer Sales	\$ 9,521.70	5.22%	\$ 8,084.04	3.66%	\$ 14,263.15	5.42%	\$ 11,235.37	4.86%	\$ 11,548.35	4.75%	\$ 7,852.06	4.52%	\$ 10,731.54	4.03%	\$ 9,566.48	5.46%	\$ 9,211.03	5.42%	\$ 8,621.72	5.06%	\$ 13,533.84	5.86%	\$ 125,396.13	4.96%					
Total Beverage Sales	\$ 29,643.37	16.25%	\$ 27,603.14	12.50%	\$ 43,439.89	16.50%	\$ 32,975.96	16.50%	\$ 38,103.70	16.50%	\$ 40,104.77	16.50%	\$ 28,640.31	16.50%	\$ 43,940.16	16.50%	\$ 28,890.45	16.50%	\$ 28,056.67	16.50%	\$ 28,140.04	16.50%	\$ 38,103.70	16.50%	\$ 407,642.18	16.13%			
Gross F&B Sales																													
	\$ 186,525.23	102.25%	\$ 226,345.76	102.50%	\$ 269,853.87	102.50%	\$ 204,850.68	102.50%	\$ 236,704.83	102.50%	\$ 249,135.72	102.50%	\$ 177,917.09	102.50%	\$ 272,961.59	102.50%	\$ 179,470.95	102.50%	\$ 174,291.41	102.50%	\$ 174,809.37	102.50%	\$ 236,704.83	102.50%	\$ 2,589,571.32	102.49%			
Deductions																													
5110 Goodwill Comps	\$ 1,003.31	0.55%	\$ 1,214.54	0.55%	\$ 1,842.90	0.70%	\$ 1,398.98	0.70%	\$ 1,616.52	0.70%	\$ 1,701.41	0.70%	\$ 1,215.04	0.70%	\$ 1,864.13	0.70%	\$ 1,225.66	0.70%	\$ 1,190.28	0.70%	\$ 1,193.82	0.70%	\$ 1,616.52	0.70%	\$ 17,083.12	0.68%			
5120 Guest Recovery Comps	\$ 547.26	0.30%	\$ 662.48	0.30%	\$ 1,053.09	0.40%	\$ 799.42	0.40%	\$ 923.73	0.40%	\$ 972.24	0.40%	\$ 694.31	0.40%	\$ 1,065.22	0.40%	\$ 700.37	0.40%	\$ 680.16	0.40%	\$ 682.18	0.40%	\$ 923.73	0.40%	\$ 9,704.18	0.38%			
5130 50% Employee Discounts	\$ 820.89	0.45%	\$ 993.71	0.45%	\$ 1,053.09	0.40%	\$ 799.42	0.40%	\$ 923.73	0.40%	\$ 972.24	0.40%	\$ 694.31	0.40%	\$ 1,065.22	0.40%	\$ 700.37	0.40%	\$ 680.16	0.40%	\$ 682.18	0.40%	\$ 923.73	0.40%	\$ 10,309.05	0.41%			
5132 Manager Meal Discounts	\$ 638.47	0.35%	\$ 772.89	0.35%	\$ 1,053.09	0.40%	\$ 799.42	0.40%	\$ 923.73	0.40%	\$ 972.24	0.40%	\$ 694.31	0.40%	\$ 1,065.22	0.40%	\$ 700.37	0.40%	\$ 680.16	0.40%	\$ 682.18	0.40%	\$ 923.73	0.40%	\$ 9,905.80	0.39%			
5150 Discounts Marketing	\$ 638.47	0.35%	\$ 772.89	0.35%	\$ 921.45	0.35%	\$ 699.49	0.35%	\$ 808.26	0.35%	\$ 850.71	0.35%	\$ 607.52	0.35%	\$ 932.06	0.35%	\$ 595.14	0.35%	\$ 596.91	0.35%	\$ 808.26	0.35%	\$ 8,844.00	0.35%					
5250 Goodwill Bar Comps	\$ 456.05	0.25%	\$ 552.06	0.25%	\$ 658.18	0.25%	\$ 499.64	0.25%	\$ 577.33	0.25%	\$ 607.65	0.25%	\$ 433.94	0.25%	\$ 665.76	0.25%	\$ 437.73	0.25%	\$ 426.36	0.25%	\$ 577.33	0.25%	\$ 6,317.14	0.25%					
Total Deductions	\$ 4,104.47	2.25%	\$ 4,968.57	2.25%	\$ 6,581.80	2.50%	\$ 4,996.36	2.50%	\$ 5,773.29	2.50%	\$ 6,076.48	2.50%	\$ 4,339.44	2.50%	\$ 6,657.60	2.50%	\$ 4,377.34	2.50%	\$ 4,251.01	2.50%	\$ 4,263.64	2.50%	\$ 5,773.29	2.50%	\$ 60,846.17	2.41%			
Other Income and Expense																													
5300 Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%			
5910 Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%			
Total Other Income and Expense	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%															
Net Sales	\$ 182,420.76	100.00%	\$ 220,825.13	100.25%	\$ 263,272.06	100.00%	\$ 199,854.32	100.00%	\$ 230,931.54	100.00%	\$ 243,059.24	100.00%	\$ 173,577.65	100.00%	\$ 266,303.99	100.00%	\$ 175,093.61	100.00%	\$ 170,040.40	100.00%	\$ 170,545.72	100.00%	\$ 230,931.54	100.00%	\$ 2,526,603.31	100.00%			
Food Costs																													
6110 Meat Cost	\$ 22,904.75	14.60%	\$ 29,016.42	14.60%	\$ 33,056.44	14.60%	\$ 25,093.71	14.60%	\$ 28,995.76	14.60%	\$ 30,518.52	14.60%	\$ 21,794.41	14.60%	\$ 33,437.13	14.60%	\$ 21,984.75	14.60%	\$ 21,350.27	14.60%	\$ 21,413.72	14.60%	\$ 28,995.76	14.60%	\$ 318,561.65	14.60%			
6120 Poultry Cost	\$ 4,078.93	2.60%	\$ 5,167.31	2.60%	\$ 5,886.76	2.60%	\$ 4,468.74	2.60%	\$ 5,163.																				

Total Payroll Expenses	\$ 8,704.67	4.77%	\$ 10,164.03	4.60%	\$ 11,777.01	4.47%	\$ 9,429.04	4.72%	\$ 10,609.98	4.59%	\$ 11,008.93	4.53%	\$ 8,368.63	4.82%	\$ 11,892.23	4.47%	\$ 8,426.23	4.81%	\$ 8,273.60	4.87%	\$ 8,292.81	4.86%	\$ 10,587.47	4.58%	\$ 117,534.63	4.65%
Total Payroll Costs	\$ 68,028.68	37.29%	\$ 69,627.26	31.53%	\$ 88,333.70	33.55%	\$ 69,018.63	34.53%	\$ 80,580.62	34.89%	\$ 78,040.67	32.11%	\$ 62,337.41	35.91%	\$ 90,209.88	33.87%	\$ 63,338.64	36.17%	\$ 60,879.85	35.80%	\$ 60,671.98	35.52%	\$ 77,647.84	33.62%	\$ 868,615.16	34.38%
Controllable Expenses																										
6500 3rd Party Delivery Expense	\$ 5,472.62	3.00%	\$ 6,624.75	3.00%	\$ 7,765.53	2.95%	\$ 5,895.70	2.95%	\$ 6,927.95	3.00%	\$ 4,861.18	2.00%	\$ 5,207.33	3.00%	\$ 7,989.12	3.00%	\$ 5,252.81	3.00%	\$ 5,101.21	3.00%	\$ 5,116.37	3.00%	\$ 6,927.95	3.00%	\$ 73,143.52	2.89%
6710 Operating Lease/Rentals-Kitchen/Bar	\$ 619.03	0.34%	\$ 619.03	0.28%	\$ 619.03	0.24%	\$ 619.03	0.21%	\$ 619.03	0.27%	\$ 619.03	0.25%	\$ 619.03	0.36%	\$ 619.03	0.23%	\$ 619.03	0.35%	\$ 619.03	0.36%	\$ 619.03	0.27%	\$ 619.03	0.27%	\$ 7,428.36	0.29%
6740 Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.03%
6750 Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6790 Other Contracted Services	\$ 337.65	0.19%	\$ 337.65	0.15%	\$ 337.65	0.13%	\$ 337.65	0.17%	\$ 337.65	0.15%	\$ 337.65	0.14%	\$ 337.65	0.19%	\$ 337.65	0.13%	\$ 337.65	0.19%	\$ 337.65	0.20%	\$ 337.65	0.20%	\$ 337.65	0.15%	\$ 4,051.83	0.16%
7010 Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010 China/Glassware/Silverware	\$ 729.68	0.40%	\$ 441.65	0.20%	\$ 526.54	0.20%	\$ 799.42	0.40%	\$ 461.86	0.20%	\$ 486.12	0.20%	\$ 347.16	0.20%	\$ 1,065.22	0.40%	\$ 700.37	0.40%	\$ 680.16	0.40%	\$ 170.55	0.10%	\$ 461.86	0.20%	\$ 6,870.59	0.27%
7040 Cleaning Supplies	\$ 364.84	0.20%	\$ 441.65	0.20%	\$ 789.82	0.30%	\$ 399.71	0.20%	\$ 461.86	0.20%	\$ 347.16	0.20%	\$ 532.61	0.20%	\$ 350.19	0.20%	\$ 340.08	0.20%	\$ 341.09	0.20%	\$ 461.86	0.20%	\$ 5,316.98	0.21%		
7045 Dish Chemicals	\$ 547.26	0.30%	\$ 662.48	0.30%	\$ 658.18	0.25%	\$ 499.64	0.25%	\$ 629.79	0.30%	\$ 729.18	0.30%	\$ 520.73	0.30%	\$ 525.28	0.30%	\$ 510.12	0.30%	\$ 511.64	0.30%	\$ 692.79	0.30%	\$ 7,349.00	0.29%		
7050 Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060 Linens	\$ 1,368.16	0.75%	\$ 1,214.54	0.55%	\$ 1,842.90	0.70%	\$ 1,398.98	0.70%	\$ 1,731.99	0.75%	\$ 1,822.94	0.75%	\$ 1,301.83	0.75%	\$ 1,997.28	0.75%	\$ 1,313.20	0.75%	\$ 1,275.30	0.75%	\$ 1,279.09	0.75%	\$ 1,731.99	0.75%	\$ 18,278.21	0.72%
7080 New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090 Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105 To Go Supplies	\$ 3,101.15	1.70%	\$ 2,649.90	1.20%	\$ 3,685.81	1.40%	\$ 2,797.96	1.40%	\$ 3,233.04	1.40%	\$ 3,888.95	1.60%	\$ 2,430.09	1.40%	\$ 4,527.17	1.70%	\$ 2,976.59	1.70%	\$ 2,890.69	1.70%	\$ 2,899.28	1.70%	\$ 3,233.04	1.40%	\$ 38,313.67	1.52%
7106 Catering Supplies	\$ 729.68	0.40%	\$ 3,754.03	1.70%	\$ 1,316.36	0.50%	\$ 999.27	0.50%	\$ 923.73	0.40%	\$ 4,861.18	2.00%	\$ 694.31	0.40%	\$ 1,065.22	0.40%	\$ 700.37	0.40%	\$ 680.16	0.40%	\$ 682.18	0.40%	\$ 923.73	0.40%	\$ 17,330.22	0.69%
7110 Operating Supplies F&B	\$ 2,553.89	1.40%	\$ 3,091.55	1.40%	\$ 2,632.72	1.00%	\$ 2,498.18	1.25%	\$ 3,233.04	1.40%	\$ 3,038.24	1.25%	\$ 1,909.35	1.10%	\$ 2,663.04	1.00%	\$ 2,276.22	1.30%	\$ 1,700.40	1.00%	\$ 1,705.46	1.00%	\$ 2,309.32	1.00%	\$ 29,611.41	1.17%
7120 Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470 Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses	\$ 15,823.97	8.67%	\$ 19,837.23	8.98%	\$ 20,175.54	7.66%	\$ 16,245.54	8.13%	\$ 18,622.95	8.06%	\$ 21,130.60	8.69%	\$ 13,714.64	7.90%	\$ 21,595.24	8.11%	\$ 15,051.72	8.60%	\$ 14,810.12	8.71%	\$ 13,662.34	8.01%	\$ 17,699.22	7.66%	\$ 208,369.11	8.25%
General & Administrative																										
7190 Other Contracted Services-Admin	\$ 1,350.61	0.74%	\$ 1,350.61	0.61%	\$ 1,350.61	0.51%	\$ 1,350.61	0.68%	\$ 1,350.61	0.58%	\$ 1,350.61	0.56%	\$ 1,350.61	0.58%	\$ 1,350.61	0.51%	\$ 1,350.61	0.51%	\$ 1,350.61	0.77%	\$ 1,350.61	0.79%	\$ 1,350.61	0.58%	\$ 16,207.33	0.64%
7195 Accounting Services	\$ 9,004.07	4.94%	\$ 2,813.77	1.27%	\$ 2,813.77	1.07%	\$ 2,813.77	1.41%	\$ 2,813.77	1.22%	\$ 2,813.77	1.16%	\$ 2,813.77	1.62%	\$ 2,813.77	1.06%	\$ 2,813.77	1.61%	\$ 2,813.77	1.65%	\$ 2,813.77	1.22%	\$ 39,955.56	1.58%		
7220 Bank Charges & Fees	\$ 16.88	0.01%	\$ 16.88	0.01%	\$ 16.88	0.01%	\$ 112.55	0.05%	\$ 112.55	0.06%	\$ 112.55	0.04%	\$ 112.55	0.06%	\$ 112.55	0.07%	\$ 112.55	0.07%	\$ 16.88	0.01%	\$ 16.88	0.01%	\$ 16.88	0.01%	\$ 872.27	0.03%
7230 Licenses & Permits	\$ 675.31	0.37%	\$ 675.31	0.31%	\$ 675.31	0.26%	\$ 675.31	0.34%	\$ 675.31	0.29%	\$ 675.31	0.28%	\$ 675.31	0.39%	\$ 675.31	0.25%	\$ 675.31	0.39%	\$ 675.31	0.40%	\$ 675.31	0.29%	\$ 8,103.66	0.32%		
7250 Credit Card Commissions	\$ 4,104.47	2.25%	\$ 4,968.57	2.25%	\$ 5,923.62	2.25%	\$ 4,496.72	2.25%	\$ 5,195.96	2.25%	\$ 5,468.83	2.25%	\$ 3,905.50	2.25%	\$ 5,991.84	2.25%	\$ 3,939.61	2.25%	\$ 3,825.91	2.25%	\$ 3,837.28	2.25%	\$ 5,195.96	2.25%	\$ 56,854.26	2.25%
7256 Employment Ads	\$ 101.30	0.06%	\$ 101.30	0.05%	\$ 101.30	0.04%	\$ 101.30	0.05%	\$ 101.30	0.04%	\$ 101.30	0.06%	\$ 101.30	0.04%	\$ 101.30	0.06%	\$ 101.30	0.06%	\$ 101.30	0.06%	\$ 101.30	0.06%	\$ 101.30	0.05%		
7270 Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.03%	\$ 56.28	0.02%	\$ 56.28	0.03%	\$ 56.28	0.02%	\$ 56.28	0.02%	\$ 56.28	0.03%	\$ 56.28	0.02%	\$ 56.28	0.03%	\$ 56.28	0.03%	\$ 56.28	0.02%	\$ 675.31	0.03%		
7285 Key Man/General Liability Insurance	\$ 1,435.02	0.79%	\$ 1,435.02	0.65%	\$ 1,435.02	0.55%	\$ 1,435.02	0.72%	\$ 1,435.02	0.62%	\$ 1,435.02	0.59%	\$ 1,435.02	0.83%	\$ 1,435.02	0.54%	\$ 1,435.02	0.82%	\$ 1,435.02	0.84%	\$ 1,435.02	0.62%	\$ 17,220.28	0.68%		
7290 Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320 Office Supplies & Postage	\$ 182.42	0.10%	\$ 220.83	0.10%	\$ 263.27	0.10%	\$ 199.85	0.10%	\$ 230.93	0.10%	\$ 243.06	0.10%	\$ 173.58	0.10%	\$ 266.30	0.10%	\$ 175.09	0.10%	\$ 170.04	0.10%	\$ 170.55	0.10%	\$ 230.93	0.10%	\$ 2,526.86	0.10%
7350 Telephone/Internet/Cable	\$ 731.58	0.40%	\$ 731.58	0.33%	\$ 731.58	0.28%	\$ 731.58	0.37%	\$ 731.58	0.32%	\$ 731.58	0.30%	\$ 731.58	0.42%	\$ 731.58	0.27%	\$ 731.58	0.42%	\$ 731.58	0.43%	\$ 731.58	0.32%	\$ 8,778.97	0.35%		
7360 Travel	\$ 140.69	0.08%	\$ 140.69	0.06%	\$ 140.69	0.05%	\$ 140.69	0.06%	\$ 140.69	0.06%	\$ 140.69	0.05%	\$ 140.69	0.08%	\$ 140.69	0.05%	\$ 140.69	0.08%	\$ 140.69	0.08%	\$ 140.69	0.06%	\$ 1,688.26	0.07%		
7370 Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative	\$ 17,798.62	9.76%	\$ 12,510.83	5.67%	\$ 13,508.33	5.13%	\$ 12,113.68																			

Restaurant Operating Income	\$ 10,514.00	5.76%	\$ 34,545.05	15.64%	\$ 43,466.61	16.51%	\$ 24,020.24	12.02%	\$ 25,670.86	11.12%	\$ 39,998.78	16.46%	\$ 17,309.48	9.97%	\$ 36,067.21	13.54%	\$ 14,440.66	8.25%	\$ 16,933.71	9.96%	\$ 19,088.81	11.19%	\$ 34,324.61	14.86%	\$ 316,380.00	12.52%
Facility Expenses																										
Rents	\$ 14,758.30	8.09%	\$ 14,328.45	6.49%	\$ 14,328.45	5.44%	\$ 14,328.45	7.17%	\$ 14,758.30	6.39%	\$ 14,758.30	6.07%	\$ 14,758.30	8.50%	\$ 14,758.30	5.54%	\$ 14,758.30	8.43%	\$ 14,758.30	8.68%	\$ 14,758.30	8.65%	\$ 14,758.30	6.39%	\$ 175,810.05	6.96%
Common Area Maintenance	\$ 2,773.25	1.52%	\$ 2,773.25	1.26%	\$ 2,773.25	1.05%	\$ 2,773.25	1.39%	\$ 2,773.25	1.20%	\$ 2,773.25	1.14%	\$ 2,773.25	1.60%	\$ 2,773.25	1.04%	\$ 2,773.25	1.58%	\$ 2,773.25	1.63%	\$ 2,773.25	1.20%	\$ 33,279.04	1.32%		
Property Insurance	\$ 124.93	0.07%	\$ 124.93	0.06%	\$ 124.93	0.05%	\$ 124.93	0.06%	\$ 124.93	0.05%	\$ 124.93	0.05%	\$ 124.93	0.07%	\$ 124.93	0.05%	\$ 124.93	0.07%	\$ 124.93	0.07%	\$ 124.93	0.07%	\$ 124.93	0.05%	\$ 1,499.18	0.06%
Property Taxes	\$ 3,421.06	1.88%	\$ 3,421.06	1.55%	\$ 3,421.06	1.30%	\$ 3,421.06	1.71%	\$ 3,421.06	1.48%	\$ 3,421.06	1.41%	\$ 3,421.06	1.97%	\$ 3,421.06	1.28%	\$ 3,421.06	1.95%	\$ 3,421.06	2.01%	\$ 3,421.06	2.01%	\$ 3,421.06	1.48%	\$ 41,052.75	1.62%
Total Facility Expenses	\$ 21,077.55	11.55%	\$ 20,647.70	9.35%	\$ 20,647.70	7.84%	\$ 20,647.70	10.33%	\$ 21,077.55	9.13%	\$ 21,077.55	8.67%	\$ 21,077.55	12.14%	\$ 21,077.55	7.91%	\$ 21,077.55	12.04%	\$ 21,077.55	12.40%	\$ 21,077.55	12.36%	\$ 21,077.55	9.13%	\$ 251,641.03	9.96%
Restaurant EBDIT	\$ (10,563.55)	-5.79%	\$ 13,897.35	6.29%	\$ 22,818.91	8.67%	\$ 3,372.54	1.69%	\$ 4,593.31	1.99%	\$ 18,921.23	7.78%	\$ (3,768.07)	-2.17%	\$ 14,989.66	5.63%	\$ (6,636.89)	-3.79%	\$ (4,143.84)	-2.44%	\$ (1,988.74)	-1.17%	\$ 13,247.06	5.74%	\$ 64,738.97	2.56%

2030 Budget - Smokecraft		PERIOD 4			
		3/25/2030	4/21/2030		
Start Date: 03/26/2029					
End Date: 06/23/2030					
LY Start: 03/26/2029					
LY End: 03/24/2030					
				TOTAL	
		2030 Budget	% of Sales	2030 Budget	% of Sales
Gross Sales					
5100	Food Sales	\$ 162,781.19	84.98%	\$ 162,781.19	84.98%
5180	NA Beverage	\$ 1,944.76	1.02%	\$ 1,944.76	1.02%
Total Food Sales		\$ 164,725.95	86.00%	\$ 164,725.95	86.00%
5210	Liquor Sales	\$ 15,572.08	8.13%	\$ 15,572.08	8.13%
5220	Wine Sales	\$ 3,512.26	1.83%	\$ 3,512.26	1.83%
5230	Bottled Beer Sales	\$ 2,043.42	1.07%	\$ 2,043.42	1.07%
5240	Draft Beer Sales	\$ 9,997.79	5.22%	\$ 9,997.79	5.22%
Total Beverage Sales		\$ 31,125.54	16.25%	\$ 31,125.54	16.25%
Gross F&B Sales		\$ 195,851.49	102.25%	\$ 195,851.49	102.25%
Deductions					
5110	Goodwill Comps	\$ 1,053.48	0.55%	\$ 1,053.48	0.55%
5120	Guest Recovery Comps	\$ 574.63	0.30%	\$ 574.63	0.30%
5131	50% Employee Discounts	\$ 861.94	0.45%	\$ 861.94	0.45%
5132	Manager Meal Discounts	\$ 670.40	0.35%	\$ 670.40	0.35%
5150	Discounts Marketing	\$ 670.40	0.35%	\$ 670.40	0.35%
5250	Goodwill Bar Comps	\$ 478.85	0.25%	\$ 478.85	0.25%
Total Deductions		\$ 4,309.69	2.25%	\$ 4,309.69	2.25%
Other Income and Expense					
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%
Total Other Income and Expense		\$ -	0.00%	\$ -	0.00%
Net Sales		\$ 191,541.80	100.00%	\$ 191,541.80	100.00%
Food Costs					
6110	Meat Cost	\$ 24,049.99	14.60%	\$ 24,049.99	14.60%
6120	Poultry Cost	\$ 4,282.87	2.60%	\$ 4,282.87	2.60%
6130	Seafood Cost	\$ 823.63	0.50%	\$ 823.63	0.50%
6140	Dairy Cost	\$ 6,589.04	4.00%	\$ 6,589.04	4.00%
6150	Produce Cost	\$ 5,271.23	3.20%	\$ 5,271.23	3.20%
6160	Bakery Cost	\$ 2,306.16	1.40%	\$ 2,306.16	1.40%
6170	Grocery Cost	\$ 10,213.01	6.20%	\$ 10,213.01	6.20%

6180	NA Beverage	\$ 823.63	0.50%	\$ 823.63	0.50%
	Total Food Cost	\$ 54,359.56	33.00%	\$ 54,359.56	33.00%
Beverage Costs					
6210	Liquor Cost	\$ 3,136.14	10.08%	\$ 3,136.14	1.64%
6220	Wine Cost	\$ 873.28	2.81%	\$ 873.28	0.46%
6230	Bottled Beer Cost	\$ 556.95	1.79%	\$ 556.95	0.29%
6240	Draft Beer Cost	\$ 1,658.73	5.33%	\$ 1,658.73	0.87%
	Total Bev Cost	\$ 6,225.11	20.00%	\$ 6,225.11	20.00%
	Total F&B Costs	\$ 60,584.67	31.63%	\$ 60,584.67	31.63%
	Gross Profit	\$ 130,957.13	68.37%	\$ 130,957.13	68.37%
Payroll Costs					
6310	Management Salaries	\$ 18,279.34	9.54%	\$ 18,279.34	9.54%
6311	Direct Labor - FOH	\$ 6,703.96	3.50%	\$ 6,703.96	3.50%
6312	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%
6313	Training Labor	\$ 957.71	0.50%	\$ 957.71	0.50%
6314	Direct Labor - BOH	\$ 35,435.23	18.50%	\$ 35,435.23	18.50%
6315	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%
	Total Labor	\$ 61,376.25	32.04%	\$ 61,376.25	32.04%
6510	Payroll Taxes	\$ 7,278.59	3.80%	\$ 7,278.59	3.80%
6530	Vacation Pay	\$ -	0.00%	\$ -	0.00%
6540	Parking	\$ 225.10	0.12%	\$ 225.10	0.12%
6550	Uniform Allowance	\$ -	0.00%	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%	\$ -	0.00%
6570	Group Insurance	\$ 635.91	0.33%	\$ 635.91	0.33%
6580	Workers Compensation	\$ 574.01	0.30%	\$ 574.01	0.30%
6610	Other Benefits	\$ -	0.00%	\$ -	0.00%
6615	Payroll Processing Fees	\$ 337.65	0.25%	\$ 337.65	0.18%
	Total Payroll Expenses	\$ 9,051.26	4.73%	\$ 9,051.26	4.73%
	Total Payroll Costs	\$ 70,427.51	36.77%	\$ 70,427.51	36.77%
Controllable Expenses					
6500	3rd Party Delivery Expense	\$ 5,746.25	3.00%	\$ 5,746.25	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 619.03	0.32%	\$ 619.03	0.32%
6740	Security	\$ -	0.00%	\$ -	0.00%
6750	Trash Removal	\$ -	0.00%	\$ -	0.00%
6790	Other Contracted Services	\$ 337.65	0.18%	\$ 337.65	0.18%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 766.17	0.40%	\$ 766.17	0.40%
7040	Cleaning Supplies	\$ 383.08	0.20%	\$ 383.08	0.20%
7045	Dish Chemicals	\$ 574.63	0.30%	\$ 574.63	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%

7060	Linens	\$ 1,436.56	0.75%	\$ 1,436.56	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 3,256.21	1.70%	\$ 3,256.21	1.70%
7106	Catering Supplies	\$ 766.17	0.40%	\$ 766.17	0.40%
7110	Operating Supplies F&B	\$ 2,681.59	1.40%	\$ 2,681.59	1.40%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 16,567.34	8.65%	\$ 16,567.34	8.65%
General & Administrative					
7190	Other Contracted Services-Admin	\$ 1,350.61	0.71%	\$ 1,350.61	0.71%
7195	Accounting Services	\$ 9,004.07	4.70%	\$ 9,004.07	4.70%
7220	Bank Charges & Fees	\$ 16.88	0.01%	\$ 16.88	0.01%
7230	Licenses & Permits	\$ 675.31	0.35%	\$ 675.31	0.35%
7250	Credit Card Commissions	\$ 4,309.69	2.25%	\$ 4,309.69	2.25%
7256	Employment Ads	\$ 101.30	0.05%	\$ 101.30	0.05%
7270	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.03%
7285	Key Man/General Liability Insurance	\$ 1,435.02	0.75%	\$ 1,435.02	0.75%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 191.54	0.10%	\$ 191.54	0.10%
7350	Telephone/Internet/Cable	\$ 731.58	0.38%	\$ 731.58	0.38%
7360	Travel	\$ 140.69	0.07%	\$ 140.69	0.07%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 18,012.97	9.40%	\$ 18,012.97	9.40%
Advertising & Promotion					
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 562.75	0.29%	\$ 562.75	0.29%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 562.75	0.29%	\$ 562.75	0.29%
Repairs & Maintenance					
7500	Repairs & Maintenance	\$ 1,915.42	1.00%	\$ 1,915.42	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,141.87	2.16%	\$ 4,141.87	2.16%
7710	MC-HVAC & Refrigeration	\$ 703.44	0.37%	\$ 703.44	0.37%
7720	MC-Other Equipment	\$ 287.00	0.15%	\$ 287.00	0.15%
7750	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 7,143.41	3.73%	\$ 7,143.41	3.73%

Utilities					
7810	Electricity	\$ 2,873.13	1.50%	\$ 2,873.13	1.50%
7820	Natural Gas	\$ 1,149.25	0.60%	\$ 1,149.25	0.60%
7830	Water & Sewer	\$ 574.63	0.30%	\$ 574.63	0.30%
7840	Firewood	\$ 562.75	0.29%	\$ 562.75	0.29%
Total Utilities		\$ 5,159.76	2.69%	\$ 5,159.76	2.69%
Total Operating Expenses					
		\$ 47,446.22	24.77%	\$ 47,446.22	24.77%
Other Income (Expenses)					
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus					
		\$ 13,083.39	6.83%	\$ 13,083.39	6.83%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income					
		\$ 13,083.39	6.83%	\$ 13,083.39	6.83%
Facility Expenses					
8010	Rents	\$ 14,758.30	7.71%	\$ 14,758.30	7.71%
8015	Common Area Maintenance	\$ 2,773.25	1.45%	\$ 2,773.25	1.45%
8020	Property Insurance	\$ 124.93	0.07%	\$ 124.93	0.07%
8030	Property Taxes	\$ 3,421.06	1.79%	\$ 3,421.06	1.79%
Total Facility Expenses		\$ 21,077.55	11.00%	\$ 21,077.55	11.00%
Restaurant EBDIT					
		\$ (7,994.16)	-4.17%	\$ (7,994.16)	-4.17%